



Dnyandeep Mandal's
ST. JOSEPH COLLEGE OF ARTS & COMMERCE

Satpala, Post- Agashi, Virar (W).

Tal- Vasai, Dist- Palghar -401301

Reaccredited by NAAC – 'B' Grade (2.70 CGPA)

{Affiliated to University of Mumbai}

Programme : Bachelor of Arts (B.A.)

Programme Outcome :

It improves the communication skills & enhance the understanding of the language and culture.
Historical background and socio- economic situation of the economy.

F.Y.B.A. Semester - I		
Sr. No	Course Name	Course Outcome
1	History Paper I : History of Modern India (1857-1947)	<p>CO1: The students will be able to understand the background, causes and Consequences of the Revolt of 1857, the foundations and the activities of political associations and the Indian National Congress.</p> <p>CO2: The students will grasp the beginning, the methods, techniques and achievements of the Moderates and the Extremists in India. The students will understand the revolutionary activities in Maharashtra, Bengal, Europe, America, Germany and France.</p> <p>CO3: They will analyze the efforts of Indians towards freedom under Gandhi's leadership. The events and movements that will be helped in spreading the zeal of nationalism all over India.</p> <p>CO4: The students will comprehend the attempts made by the British government to resolve the constitutional deadlock through Cripps Mission, Cabinet Mission and the Mountbatten Plan.</p>
2	Rural Development Paper I : Introduction to Rural Development	<p>CO1: Students learned basic concept of Rural Development.</p> <p>CO2: Students acquainted nature and features of Rural Society.</p> <p>CO3: Students aware about Rural Social Institution & also functions, nature and changing pattern of Rural Social Institution. Such as Family, Caste & Class.</p> <p>CO4: Students understand the concept and factors of Rural Social Change & obstacles in bringing social change.</p>

		Students. Also learned about role of NGO and People participation in Rural Social Transformation.
3	Economics Paper I : Micro Economics - I	<p>CO1: With study of this unit the students exposed the basic concepts and tools of microeconomic theory</p> <p>CO2: Learners emphasized Ten Principles of Economics</p> <p>CO3: Students gained knowledge about Markets, Demand and Supply</p> <p>CO4: Students understand the behavior of individuals and small organizations in making decisions on the allocation of limited resources</p>
4	Optional Marathi	<p>CO1: मराठी साहित्याचा परिचय करून देता येईल.</p> <p>CO2: नाटक या साहित्य प्रकाराचे आकलन होईल.</p>
5	Optional Hindi	<p>CO1: विद्यार्थी गद्य विधावों की प्रचलित रचना कहानी , विधा का ज्ञान प्राप्त करेंगे ।</p> <p>CO2: विद्यार्थी हिंदी कहानी के स्वरूप विवेचन तथा विशेषताओं से परिचित हो जायेंगे ।</p> <p>CO3: विद्यार्थी गद्य विधावों की प्रचलित रचना ,आत्मकथा , रेखाचित्र आदि विधावों का ज्ञान प्राप्त करेंगे ।</p> <p>CO4: विद्यार्थी गद्य विधावों की प्रचलित रचना निबंध ,संस्मरण ,यात्रावृत्त आदि विधावों का ज्ञान प्राप्त करेंगे ।</p>
6	Communication Skills in English – I	<p>CO1: Learners will acquire proficiency in the skills of listening, speaking, reading and writing that will help them meet the challenges of the world.</p> <p>CO2: The learners will learn to understand and interpret any text they are reading from different perspectives.</p> <p>CO3: The learners will develop good oral skills of communication in the English language.</p> <p>CO4: Learners will be benefitted to write business letters effectively.</p>
7	Compulsory Marathi	<p>CO1: कथा या साहित्य प्रकाराचे आकलन होईल.</p> <p>CO2: विद्यार्थी शुद्धलेखन नियम अभ्यासतील.</p> <p>CO3: विद्यार्थी अर्जलेखन,बातमी अशा व्यावहारिक उपयोगाच्या बाबी शिकतील.</p>
8	Foundation Course – I	<p>CO1: The successful completion of course will enable the learner to understand factual aspects of Indian society.</p> <p>CO2: It will help to understand the concept of disparity as arising out of inequality and stratification.</p> <p>CO3: It will help to examine inequalities manifested due to the caste system and inter-group conflicts.</p>

		<p>CO4: The learner will comprehend more about Indian Constitution.</p> <p>CO5: Students will understand the party system in Indian politics.</p>
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F.Y.B.A. Semester - II		
Sr. No	Course Name	Course Outcome
1	History Paper I : History of Modern India (Society and Economy)	<p>CO1: Students will perceive the historical background, achievements and impact of the socio -religious reform movements.</p> <p>CO2: They will acquaint students with the changes in educational system, Press and transport system from pre-British period to British period.</p> <p>CO3: They will grasp the various revenue settlement methods, the policy of commercialization of the agriculture and new industries introduced by the British regime. The students will comprehend the Drain theory.</p> <p>CO4: They will perceive the contribution of social reformers towards the emancipation of women, Dalit movement and peasants' movement.</p>
2	Rural Development Paper I : Issues related to Rural Development	<p>CO1: Students learned concept of Panchayat Raj system, the structure & Functions of Panchayat Raj structure & functions of Revenue Administration in Maharashtra & the scope of Revenue Administration.</p> <p>CO2: Students understand the importance role of Agriculture in Indian Economy, land holding pattern in rural area, issues faced by agriculture landless labours importance of natural resources & Agriculture Allied activities.</p> <p>CO3: Students aware about Concept, role & types of Rural Infrastructure in development process such as Transport, Communication, Pure Drinking water, Electrification, Marketing, Finance facilities.</p> <p>CO4: Students acquainted various issues face by rural community and farmers, measures to solve it.</p> <p>CO5: Whatever students learned in theory they checked in field. Students actual understands the rural life.</p>
3	Economics Paper I : Micro Economics - II	<p>CO1: With study of this unit the students exposed about Production Analysis</p> <p>CO2: Developed the skill of application of cost and revenue among students</p>

		<p>CO3: Students gained the knowledge about theories of distribution</p> <p>CO4: Easily understand the Equilibrium in Different Market Structure</p>
4	Optional Marathi	<p>CO1: ललित गद्य साहित्य प्रकाराची संकल्पना स्पष्ट होईल.</p> <p>CO2: ललित गद्य इतर साहित्य प्रकाराहून कसा वेगळा आहे, हे लक्षात येईल.</p> <p>CO3: मराठी भाषेचे सौंदर्य लक्षात येईल.</p> <p>CO4: ललित गद्यातील काव्यात्मकाता जाणून घेता येईल.</p>
5	Optional Hindi	<p>CO1: विद्यार्थी उपन्यास के स्वरूप -विवेचन तथा विशेषताओं से परिचित हो सकेंगे ।</p> <p>CO2: विद्यार्थी उपन्यास के पात्र तथा उनके चरित्र से परिचित हो जायेंगे।</p> <p>CO3: विद्यार्थी गद्य विधाओं की प्रचलित रचना कहा निबंध , ,जीवनी ,संस्मरण ,रेखाचित्र आदि विधाओं का ज्ञान प्राप्त करेंगे ।</p> <p>CO4: विद्यार्थी गद्य विधाओं की प्रचलित ,यात्रावृत्त और रेखाचित्र आदि विधाओं का ज्ञान प्राप्त करेंगे ।</p>
6	Communication Skills in English – II	<p>CO1: The learners will acquire proficiency in communication skills in English.</p> <p>CO2: The learners will learn to understand and interpret any text they are reading from different perspectives.</p> <p>CO3: The learners will develop advanced oral skills of communication in the English language.</p> <p>CO4: The learners will acquire advanced writing skills of communication.</p>
7	Compulsory Marathi	<p>CO1: मराठीतील विविध कवी आणि कवयित्रींचा परिचय होईल. कवितेचे रसग्रहण करण्याची गोडी निर्माण होईल. काव्य वाचन आवड निर्माण करता येईल. विद्यार्थी कविता लिहिण्याचा प्रयत्न करतील.</p> <p>CO2: मराठी भाषेचा व्यवहारात उपयोग कसा करावा हे विद्यार्थ्यांना समजावून देता येईल.</p> <p>CO3: अहवाल लेखन, जाहिरात आणि निबंधाचा सराव होऊन भविष्यात त्याचा कार्यालयीन कामकाजात उपयोग होईल.</p>
8	Foundation Course – II	<p>CO1: Students would describe the impact of globalized industry with regard to changes in employment and increasing migration and explain the real scenario which has resulted in rise of corporate farming and increased farmer suicides.</p> <p>CO2: Students would be acquainted with the concept, origin and evolution of human rights and also the fundamental rights stated in the Constitution.</p> <p>CO3: Students would assess environment, ecology and their interconnectedness. They would relate environmental</p>

		<p>degradation, its impact and the need for sustainable development.</p> <p>CO4: Students would relate and discuss the various factors contributing to stress and conflicts in individuals and the society.</p> <p>CO5: Students would discuss different methods of responding to conflicts and coping with stress in contemporary society.</p>
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S.Y.B.A. Semester - III		
Sr. No	Course Name	Course Outcome
1	Company Secretarial Practice – I	<p>CO1: It gives idea about role of company secretary in company matters.</p> <p>CO2: Students come to know about process of company formation.</p> <p>CO3: It gives idea about Memorandum of association and Articles of Association.</p> <p>CO4: Students come to know about types of shares and distinguish between shareholder and debenture holder.</p>
2	Foundation Course – III	<p>CO1: Students would become more sensitive and more sensitized towards various socio-economic issues faced by vulnerable group.</p> <p>CO2: Students would get clarity on disaster management measures and be better prepared in challenging situations.</p> <p>CO3: The topic would make the students not to believe in superstitions and develop a scientific temper.</p> <p>CO4: Students would understand the significance of communication in daily life which will help to build their career.</p>
3	Marathi Paper II : Kathan Sahitya	<p>CO1: नाटक या साहित्य प्रकाराचे आकलन होईल.</p> <p>CO2: नाटक आणि एकांकिका यांचा सविस्तर अभ्यास करता येईल.</p>
4	Marathi Paper III : Basha ani Boli Abhyas	<p>CO1: मानवी भाषेचे स्वरूप समजून घेता येईल.</p> <p>CO2: प्रमाणभाषा आणि बोली भाषा यांचा संकल्पनात्मक पातळीवर अभ्यास करता येईल.</p> <p>CO3: मराठी भाषेच्या प्रमुख बोलींचा परिचय करून घेता येईल</p>
5	Hindi Paper II : Madhyakalin aur Adhunik Kavya	<p>CO1: विद्यार्थियों में मानवीय संवेदनाओं का विकास विकास होगा।</p>

		<p>C02: विद्यार्थियों में नवीन सामाजिक, सांस्कृतिक बोध और जीवन मूल्यों का विकास होगा।</p> <p>C03: विद्यार्थियों में साहित्य के माध्यम से कलात्मक गुणों की अभिवृद्धि होगी, कला की साहित्यिक विधाओं के प्रति अभिरुचि जागृत होगी तथा रचनात्मक कौशल को बढ़ावा मिलेगा।</p> <p>C04: विद्यार्थियों में नये वैश्विक मूल्यों के प्रति सजगता को बढ़ावा मिलेगा।</p> <p>C05: पर्यावरणीय चेतना के प्रति दायित्व बोध उत्पन्न होगा।</p>
6	Hindi Paper III : Prayojan Mulak Hindi	<p>C01: विद्यार्थियों को व्यावहारिक हिन्दी भाषा दक्षता की प्रवीणता की प्राप्ति होगी।</p> <p>C02: विद्यार्थियों का व्यावसायिक रूप से आत्मनिर्भरता के योग्य बनेंगे।</p> <p>C03:</p> <p>C04: विद्यार्थी जनसंचार माध्यमों में रोज़गार के अवसर व अन्य क्षेत्रों से अवगत होंगे।</p>
7	History Paper II : Landmarks in World History, 1300 A.D. -1945 A.D.	<p>C01: The students will be enabled to comprehend the transition of Europe from medieval to modern times and its impact on the world.</p> <p>C02: They will understand the causes and Consequences of the American Revolution, the French Revolution and the Industrial Revolution.</p> <p>C03: The students will analyse the characteristics of nation-states, the national and unification movement in Italy and Germany and the Imperialist expansion in Asia.</p> <p>C04: They will understand the causes and effects of the First World War, the revolution in Russia and the League of Nations.</p>
8	History Paper III : Ancient India from Earliest Times to 1000 A.D.	<p>C01: Students will be able to describe, classify and differentiate the sources for the study of Ancient Indian History.</p> <p>C02: They will recall the persons responsible for the discovery of the Indus Valley civilization and its extent, the features of socio-economic, cultural and religious life of the people, critique the town planning and argue the decline of the civilization.</p> <p>C03: The students will appraise the socio-economic, religious and political life of the Vedic age.</p> <p>C04: They will assess the political conditions in India leading to the rise of Magadha, critique the Persian and Greek invasions and argue for the rise of Jainism and Buddhism.</p>
9	Economics Paper II : Macroeconomics – I	<p>C01: This unit provide an introduction to the students about the basic concepts of Macroeconomics</p>

		<p>CO2: With the study of this unit students can understand Consumption and Investment process</p> <p>CO3: Students analyzed the role of money, credit, and Federal Reserve monetary policy</p> <p>CO4: Students able to describe the contemporary banking and monetary system</p>
10	Economics Paper III : Public Finance	<p>CO1: Students know the importance of functions of public finance in terms of economy.</p> <p>CO2: Students able to evaluate government budget and taxation policy</p> <p>CO3: Learners able to interpret the effects of public expenditures on the economy</p> <p>CO4: Students gain the knowledge about structure of Indian public finance</p>
11	Rural Development Paper II : Rural Society	<p>CO1: Students learned components, Continuum & problems of weaker section of Indian society. Such as Tribal, Rural & Urban.</p> <p>CO2: Students aware about Rural Social Institution & functions, nature and changing pattern of Rural Social Institution such as Religion, Education, Co-Operation.</p> <p>CO3: Students understand the concept, reasons & changes in rural life.</p> <p>CO4: Students acquainted social change in Sanscritization, Westernization & Modernization.</p>
12	Rural Development Paper III : Rural Administration	<p>CO1: Students learned about concept, principles, objectives, importance and components of District administration.</p> <p>CO2: Students understand about scope, components functions and functionaries of Revenue Administration.</p> <p>CO3: Students realized the actual functions of department of Law & Order and Judicial and role of People Judicial in compromise.</p> <p>CO4: Students aware about planning and need of people participation in various level planning in development process.</p>

S.Y.B.A. Semester - IV		
Sr. No	Course Name	Course Outcome
1	Company Secretarial Practice – II	CO1: It gives information about Directors and their role in company

		<p>CO2: Students come to various types of company meetings such as Annual general meeting, extraordinary general meeting, Director's meeting etc.</p> <p>CO3: It gives clear cut information about dematerialization, its benefits , Listing of securities and its advantages.</p> <p>CO4: It gives information about online trading and its benefits.</p>
2	Foundation Course – IV	<p>CO1: Students would be aware of their rights and remedies in relation to social life.</p> <p>CO2: Students would develop a deeper understanding of ecological issues and would motivate them to be a part of environmental conservation.</p> <p>CO3: Students would develop curiosity in the application of science and technology in their daily life and would use technology wisely.</p> <p>CO4: The topics would equip them with necessary life skills and the abilities needed to succeed in a competitive outer world.</p>
3	Marathi Paper II : Marathichya Bolincha Abhyas : Agri Boli	<p>CO1: नाटक आणि एकांकिकां या साहित्य प्रकाराचे स्वरूप समजून घेता येईल.</p> <p>CO2: युट्यूबवर नाटक पहाता येईल.</p> <p>CO3: नाटक प्रत्यक्ष पहाण्याची इच्छा निर्माण होईल आणि विद्यार्थी नाटकात काम करायला तयार होतील.</p>
4	Marathi Paper III : Marathichya Bolincha Abhyas : Malvani Boli	<p>CO1: व्याकरणाच्या अभ्यासामुळे भाषेचे शुद्धलेखन नियम कळतील.</p> <p>CO2: स्पर्धा परीक्षा उत्तीर्ण होण्यासाठी हा अभ्यासक्रम उपयुक्त ठरेल.</p> <p>CO3: मराठी भाषा आणि आधुनिक तंत्रज्ञान परिचय व प्रात्यक्षिक पॉवरपॉइंट प्रेझेंटेशन, युनिकोड टंकलेखन.</p> <p>CO4: संगणकासाठी मराठी भाषेचा उपयोग होईल.</p> <p>CO5: स्पर्धा परीक्षांमध्ये असलेल्या निबंधाचा सराव होईल.</p>
5	Hindi Paper II : Adhunik Hindi Gadya	<p>CO1: विद्यार्थियों में मानवीय संवेदनाओं के विकास के साथ नये सामाजिक, सांस्कृतिक और राजनीतिक मूल्यों का गुणात्मक विकास होगा।</p> <p>CO2: विद्यार्थियों में राष्ट्र निर्माण हेतु नये सामाजिक, राजनीतिक, सांस्कृतिक विचारों का प्रसार होगा और दायित्व बोध निर्वहन का विकास होगा।</p> <p>CO3: विद्यार्थियों में नये वैश्विक मूल्यों के प्रति सजगता को बढ़ावा मिलेगा एवं मूल्यवादी दृष्टि के प्रति दायित्व बोध उत्पन्न होगा।</p> <p>CO4: विद्यार्थियों में साहित्य - रसास्वादन के साथ कलात्मक अभिरुचि का निर्माण होगा।</p>

		CO5: विद्यार्थियों में रचनात्मक कौशल को बढ़ावा मिलेगा।
6	Hindi Paper III : Jansanchar Madhyam	CO1: विद्यार्थियों को तकनीकी और व्यावहारिक भाषा दक्षता की प्रवीणता प्राप्ति होगी। CO2: व्यावसायिक रूप से आत्मनिर्भरता की संभावना बढ़ेगी। CO3: जनसंचार माध्यमों में रोज़गार के क्षेत्रों से परिचय होगा।
7	History Paper II : Landmarks in World History, 1300 A.D. -1945 A.D.	CO1: The Course will enable students to trace the significant events in the world history during the inter war period. CO2: The students will analyse the dictatorial regime and it's after effects. CO3: They will also undertake the study of World War II and the role of United Nations in combating peace. CO4: The student would assess the nationalist movement in Asia.
8	History Paper III : Ancient India from Earliest Times to 1000 A.D.	CO1: Students will be able to describe the process of empire building by citing examples of the different empires of Ancient India like the Mauryan Empire, Satvahana Empire, Gupta Empire, etc. and compare the administrative policies of various dynasties. CO2: They will analyse the various aspects of an empire like the socio-economic conditions, religious life as well as the progress made in culture, literature and science by those living in Ancient India. CO3: The students will note the significance of the political and cultural history of the Deccan and South Indian Kingdoms and the spread of Indian culture outside India. CO4: They will determine the defining characteristics of the ancient period of Indian history.
9	Economics Paper II : Macroeconomics – II	CO1: With study of this unit students easily understand the inflation problem CO2: This unit provide the significance of fiscal and monetary policy CO3: It helps students to study the Post Keynesian theories CO4: Students able to describe International trade related concepts
10	Economics Paper III : Indian Economy	CO1: Students easily understand the overall background of Indian Economy CO2: Students will be able to Easily identify various sources of agriculture finance and problems and measures for improving agriculture productivity and agriculture marketing

		<p>CO3: Students will gain knowledge about Industrial policy and programs announced by govt. for the development of Indian Economy</p> <p>CO4: Students will be aware of contribution of service sector in Indian Economy</p>
11	Rural Development Paper II : Development Strategies	<p>CO1: Students understand the strategies of various development policies such as Agricultural policy, Panchayat Raj policy & policy for Tribal development.</p> <p>CO2: Students learned about Food security, role/importance of Irrigation & Water Management, Agriculture University & K.V.K.</p> <p>CO3: Students acquaint importance of SHG, MSRLM and Agro Based Industries in employment generation.</p> <p>CO4: Students aware about concept and types of tourism. Also they learned importance of it in employment generation.</p> <p>CO5: Students visited our own institution, tourism center and SHG and acquired more consciousness.</p>
12	Rural Development Paper III : Laws related to Rural Development	<p>CO1: Students understand work of Panchayat Raj according to law.</p> <p>CO2: Students learned about land holding & land reforms, Tenancy Act, Land ceiling Act & Consolidation Act.</p> <p>CO3: Students acquaint about laws for Tribal community, Forest act, Biodiversity Act, co-operative Act.</p> <p>CO4: Students learned about importance of Right of Information.</p> <p>CO5: Student acquired knowledge about Gram panchayat function , importance of Gram Sabha, land record no 7/12, 6 & 8A and visited local level co-operative institution.</p>

T.Y.B.A. Semester - V		
Sr. No	Course Name	Course Outcome
1	Marathi Paper IV : मध्ययुगीन मराठी वाङ्.मयाची इतिहास	<p>CO1: मराठी भाषेची पूर्वपीठिका समजून घेता येईल.</p> <p>CO2: संत साहित्य आणि पंडिती साहित्य यांचा परिचय करून घेता येईल.</p>
2	Marathi Paper V : साहित्य शास्त्र	<p>CO1: भारतीय काव्य शास्त्राचे स्वरूप आणि सिद्धांत समजून देता येतील.</p> <p>CO2: साहित्य भाषेचे स्वरूप आणि कार्य समजून घेता येईल.</p> <p>CO3: साहित्याची निर्मिती प्रक्रिया व प्रयोजन समजवून देता येईल.</p>

3	Marathi Paper VI : साहित्य आणि समाज	<p>CO1: साहित्य व समाज यांच्या अन्योन्य संबंधांचा परिचय होईल .</p> <p>CO2: महानगरीय व ग्रामीण जाणीवेच्या साहित्याचा आणि समाजाचा अन्योन्य संबंध लक्षात येईल.</p>
4	Hindi Paper IV	<p>CO3: विद्यार्थी को हिंदी साहित्य साहित्य के इतिहास की व्यापक जानकारी प्राप्त होगी ।</p> <p>CO4: विद्यार्थी आदिकाल की पृष्ठभूमि तथा प्रवृत्तियों से परिचित होंगे ।</p> <p>CO5: विद्यार्थी भक्तिकाल की पृष्ठभूमि तथा प्रवृत्तियों से परिचित होंगे ।</p> <p>CO6: विद्यार्थी रीतिकाल की पृष्ठभूमि तथा प्रवृत्तियों से परिचित होंगे ।</p>
5	Hindi Paper V	<p>CO1: विद्यार्थियों में साहित्य के माध्यम से कलात्मक गुणों की अभिवृद्धि होगी, कला की साहित्यिक विधाओं के प्रति अभिरुचि जागृत होगी।</p> <p>CO2: विद्यार्थियों में रचनात्मक कौशल को बढ़ावा मिलेगा।</p> <p>CO3: विद्यार्थी साहित्य के समकालीन परिवेश से जुड़ सकेंगे।</p> <p>CO4: विद्यार्थी सामाजिक समस्याओं, पक्षों से अवगत होते हुए समाधान की ओर बढ़ सकेंगे।</p>
6	Hindi Paper VI	<p>CO1: विद्यार्थी सूचना प्रौद्योगिकी के स्वरूप को समझेंगे ।</p> <p>CO2: विद्यार्थी सूचना प्रौद्योगिकी का व्यवहार क्षेत्रों में प्रयोग करेंगे।</p> <p>CO3: विद्यार्थी सूचना प्रौद्योगिकी के अधुनातन माध्यमों में प्रयुक्त हिन्दी - देवनागरी लिपि का प्रयोग करने में सक्षम बनेंगे ।</p> <p>CO4: विद्यार्थी सूचना प्रौद्योगिकी के क्षेत्रों में हिंदी पर आधारित रोज़गार के अवसर प्राप्त कर सकेंगे।</p>
7	History Paper IV- History of Delhi Sultanate	<p>CO1: The students will understand the socio- economic and political conditions of India in 1000CE. Students will be able to trace the establishment, growth and development of the Sultanate rule in India.</p> <p>CO2: The course will enable students to evaluate the various reforms introduced by the Sultanate for administrative purpose and their impact on the socio-economic, judicial, military, administrative set up of India.</p> <p>CO3: The students will acquire the developments in the socio-economic and cultural life during Vijaynagar and Bahamani kingdom.</p> <p>CO4: The period also facilitates the study of polity, society and economy that shaped the course of early Medieval Indian history with respect to different facets of Indian life.</p>
8	History Paper V: History of Modern Maharashtra (1818 CE-1960 CE)	<p>CO1: The students will have an overview of the process of establishment of British rule in Maharashtra , regional history of Maharashtra and the transition of Maharashtra from the rule of Peshwas to the British.</p>

		<p>CO2: It will acquaint students with the thought and contribution of important thinkers of Maharashtra in Socio- Economic Awakening.</p> <p>CO3: They will analyse the political developments of Moderates, Extremists, Gandhian Movements and Samyukta Maharashtra Movement in Maharashtra.</p> <p>CO4: They will develop an understanding of the Contribution of Reformers in Education, towards Emancipation of Women and towards Upliftment of Depressed Classes.</p>
9	History Paper VI- Introduction to Archaeology	<p>CO1: The students will understand the basic facets of Archaeology, its relation with different social sciences and various methods of archaeological excavation.</p> <p>CO2: It will make students appreciate the relevance of pre historic, proto historic and early historic period to the study of archaeology.</p> <p>CO3: The students will understand the meaning and significance of epigraphy in historical Studies and a brief study of ancient Indian Scripts.</p> <p>CO4: They will know the evolution of coinage and its significance as the source of history.</p>
10	Economics Paper IV - Advanced Micro Economics	<p>CO1: This unit introduced the deep knowledge about welfare economics</p> <p>CO2: Students gained knowledge about new market structure</p> <p>CO3: Learners emphasized the equilibrium and process of oligopoly market</p> <p>CO4: Students analyzed the various problems arise in the imperfect market</p>
11	Economics Paper V - Economics of Growth and Development	<p>CO1: Enable students to apply and analyse issues in the development process.</p> <p>CO2: Students understand the contemporary as well as classical theories of growth, development, and underdevelopment in detail</p> <p>CO3: Students will be able to identify the issues related to Growth and Development</p> <p>CO4: Students will be able to understand the policy options and analyzed the Measures taken for the Development of an economy</p>
12	Economics Paper VI - Economics of Agriculture and Cooperation	<p>CO1: Students will be able to understand the salient features associated to agricultural productivity and agricultural labour.</p>

		<p>CO2: Students easily understand the sources of agricultural credit,</p> <p>CO3: Students will able to understand the process of agricultural marketing as well as the global problems</p> <p>CO4: Students aware about self- employment through various local business like agro- tourism, travel agents, horticulture, floriculture, fishery and animal husbandry.</p>
13	Rural Development Paper IV: Agriculture and its significance in Rural Development	<p>CO1: Students understood the concept, scope, features and importance agriculture.</p> <p>CO2: Students studied about types, features, natures of land & importance of soil testing.</p> <p>CO3: Students recognizes importance of modern-traditional tools in agriculture development. Such as Seeds, Fertilizers, Pesticides & Various equipment's/machineries.</p> <p>CO4: Students more effectively learned about importance of farm business management. Also they know with good planning this business generate the employment.</p>
14	Rural Development Paper V: Rural Marketing & Finance	<p>CO1: Students understand the concept, scope, nature, features and importance of Rural Marketing.</p> <p>CO2: Students aware about concept, nature, types, functions and importance of Agriculture Marketing.</p> <p>CO3: Students more learned about features, Marketable Surplus & Marketed Surplus of agriculture product also students understood Market Risk and Uncertainties.</p> <p>CO4: Students recognizes functions of various agencies in Agriculture Marketing. Such as FCI, APMC, NAFED and Inter-mediators.</p>
15	Rural Development Paper VI: Applied Agriculture.	<p>CO1: Students understood the concept, nature, scope, importance of applied agriculture in rural life.</p> <p>CO2: Students aware about importance of zero budget & Bio-farming and mix crop pattern in profitable farming.</p> <p>CO3: Students studied about concept, importance and various techniques of horticulture.</p> <p>CO4: Students aware the importance of importance & people participation to promote forestry.</p>

T.Y.B.A. Semester - VI		
Sr. No	Course Name	Course Outcome
1	Marathi Paper IV : मध्ययुगीन मराठी वाङ्मयाची इतिहास	CO1: मध्ययुगीन वाङ्मयाचे स्वरूप स्पष्ट होईल. CO2: शाहिरी वाङ्मयाचा परिचय होईल. CO3: वेगवेगळ्या पंथाचे वाङ्मयाचे स्वरूप लक्षात येईल. CO4: वेगवेगळ्या धर्मीयांनी केलेल्या वाङ्मय निर्मितीचा परिचय होईल. CO5: बखर वाङ्मयाचा परिचय होईल.
2	Marathi Paper V : साहित्य शास्त्र	CO1: पाश्चात्य साहित्य विचारांचा परिचय होईल. CO2: पाश्चात्य विचारवंतांच्या साहित्य भाषे संदर्भातील भूमिकांचा अभ्यास करता येईल. CO3: पाश्चात्य साहित्याच्या निर्मिती प्रक्रिया व प्रयोजन विचाराचा परिचय होईल. CO4: पाश्चात्य साहित्याच्या आस्वाद घेण्याच्या पद्धती समजतील.
3	Marathi Paper VI : साहित्य आणि समाज	CO5: सामाजिक स्थित्यंतराचा मराठी साहित्यावर प्रभाव पडतो, हे समजेल. CO6: दलित साहित्याची व्यापकता अभ्यासता येईल. CO7: स्त्रीवादी जाणीव आणि वाङ्मयीन प्रवृत्तीचे ज्ञान होईल. CO8: विद्यार्थी संशोधनाकडे वळतील.
4	Hindi Paper IV	CO9: विद्यार्थी को आधुनिक हिंदी साहित्य के इतिहास की व्यापक जानकारी प्राप्त होगी। CO10: विद्यार्थी आधुनिक हिंदी कविता का विकास तथा प्रवृत्तियों से परिचित होंगे। CO11: विद्यार्थी आधुनिक हिंदी गद्य विधाओं तथा प्रवृत्तियों से परिचित होंगे।
5	Hindi Paper V	CO1: विद्यार्थियों में साहित्य के माध्यम से कलात्मक गुणों की अभिवृद्धि होगी, कला की साहित्यिक विधाओं के प्रति अभिरुचि जागृत होगी। CO2: विद्यार्थियों में रचनात्मक कौशल को बढ़ावा मिलेगा। CO3: विद्यार्थी साहित्य के समकालीन परिवेश से जुड़ सकेंगे। CO4: विद्यार्थी सामाजिक समस्याओं, पक्षों से अवगत होते हुए समाधान की ओर बढ़ सकेंगे।
6	Hindi Paper VI	CO1: विद्यार्थी सोशल मिडिया के स्वरूप को समझेंगे। CO2: विद्यार्थी सोशल मिडिया पर हिंदी पर आधारित रोजगार के अवसर प्राप्त कर सकेंगे।

		<p>CO3: विद्यार्थी सोशल मिडिया के प्रभाव और बदलते भारतीय परिवेश से परिचित हो जायेंगे।</p> <p>CO4: विद्यार्थी सोशल मिडिया और कानून की जानकारी प्राप्त करते हुए, दायित्वबोध से अवगत होंगे।</p>
7	History Paper IV- History of Mughal Rule (1526 CE - 1707 CE)	<p>CO1: Students will form an in-depth understanding of Polity, Economy and Society of the Mughal period. They will develop a critical understanding of the Mughal rulers and their policies.</p> <p>CO2: The students will be able to trace the different factors that led to foundation and expansion of Mughal rule in India and the contribution of different Mughal rulers in it.</p> <p>CO3: The course will enable them to understand the administrative machinery of the Mughals and the Marathas.</p> <p>CO4: They would be acquainted with the society, economy, religion and culture of the Mughals and Its Impact on Indian society</p>
8	History Paper V- History of Contemporary India (1947-2000)	<p>CO1: The students will understand the process of making the Constitution and the Integration and Reorganization of Indian States.</p> <p>CO2: They will examine the Political, Social, Economic and Political Developments after Nehru Era during 1954 CE - 1984 CE.</p> <p>CO3: It will acquaint the students with the Political, Social and Economic Developments during 1984 CE - 2000 CE.</p> <p>CO4: The students will analyse the Communalism and Separatist Movements, Women Empowerment and Policy of Reservation and development in Science, Technology and Education.</p>
9	History Paper VI- Introduction to Museology and Archival Science	<p>CO1: The course will enable the students to analyse the contribution of museums in disseminating knowledge in the society and in understanding the duties and responsibilities of curator.</p> <p>CO2: The students will inform the students about the changing role of Museums in preservation of heritage and understand material culture.</p> <p>CO3: The students will understand the importance of Archival Science in the study of History.</p> <p>CO4: Students will understand the need and relevance of preservation and systematic management of these archival sources and aware of the recent trend in digitalisation of Archival records.</p>

10	Economics Paper IV - Advanced Macro Economics	<p>CO1: To make students aware about Post Keynesian Synthesis</p> <p>CO2: Learners easily understand various aspects of Trade Cycles. ☐</p> <p>CO3: Students will be able to describe the contemporary Exchange Rate Regimes</p> <p>CO4: To make students aware about International Monetary System.</p>
11	Economics Paper V - International Economics	<p>CO1: Students easily understand the fundamentals of International Trade Theories</p> <p>CO2: Students will able to learn balance of payment concepts, crisis and various policy measures to correct the BOP</p> <p>CO3: Students gained knowledge about overview of the working of foreign exchange market</p> <p>CO4: Students will be able to understand the role of various international institutions and trade blocks and their approaches in framing the policies for trade</p>
12	Economics Paper V - Economics of Agriculture and Cooperation	<p>CO1: Students can understand the basic Principles of Cooperation, Globalization and Cooperation.</p> <p>CO2: This Unit Provides information about sources of co-operative Finance in India</p> <p>CO3: Students will be able to understand co-operative Movement in India and its performance and role in rural development</p> <p>CO4: Students get introduced to the problems and measures of agro industries and Cooperative farming and Leadership in cooperative development.</p>
13	Rural Development Paper IV: Agriculture and its significance in Rural Development	<p>CO1: Students acquaint about various policies implemented by government in various area.</p> <p>CO2: Students understood the role of agricultural Universities, education, Research & Extension education in proper/ scientifically agricultural development process.</p> <p>CO3: Students aware about recent trends in agriculture is profitable such as sustainable agriculture, Organic Farming & Green House and Tissue culture.</p> <p>CO4: Students aware about importance of group farming, women participation in Agriculture sector & food-fruit processing units.</p> <p>CO5: Students visited and gain good realization of Green House, Interaction with progressive farmer & Agro based Industries.</p>

14	Rural Development Paper V: Rural Marketing & Finance	<p>CO1: Students acquired knowledge about concept, nature, type's sources of rural finance also learned about rural ineptness.</p> <p>CO2: Students acquaint about importance of financial institutions in rural development. Such as Co-operative institutions, NABARD, Regional Rural Bank.</p> <p>CO3: Students understood the actual concept, origin, scope of Micro Finance, Importance of SHG, and SHG linkages with Bank.</p> <p>CO4: Students come to know problems of Rural /Agriculture Finance, importance of Crop & Livestock Insurance</p> <p>CO5: Students visited and gain good realization of importance of Local/Weekly Market, SHG, Co-Operative Society in rural development.</p>
15	Rural Development Paper VI: Applied Agriculture	<p>CO1: Students come to know idea about Animal Husbandry business & livestock insurance for it.</p> <p>CO2: Students aware about the idea about poultry business & Government schemes for it.</p> <p>CO3: Students understood the concept, scope, and type's importance and Government schemes for fishery business.</p> <p>CO4: Students gain good realization and business idea about processing of various agro-allied products.</p> <p>CO5: Students visited and gain good realization about importance of poultry business, Dairy business, and agro-allied processing unit. And will think in future about this business.</p>

Programme : Bachelor of Commerce (BCOM)

Programme Outcome

It enables students to prepare Financial Statements and budgeting of different resources in a business firm. It makes the student aware of different marketing strategies and HR policies in the contemporary business world. It also creates awareness of various social issues and economic status.

F.Y.B.Com. Semester - I		
Sr. No	Course Name	Course Outcome
1	Accountancy and Financial Management - I	CO1: Learners will be able to recognize & differentiate between capital and revenue – expenditure and receipts. CO2: Students will be able to solve practical problems regarding Final Accounts of Manufacturing Concern CO3: Students will be able to solve practical problems regarding Departmental Accounting CO4: Students will be able to solve practical problems regarding Hire Purchase Accounting CO5: Students will get an insight into the AS-1, 2 and 9. Students will be able to solve practical problems on inventory valuation by FIFO and Weighted Average Method
2	Commerce - I	CO1: Students come to know about starting process of new business. CO2: It helps to understand internal and external environment of business. CO3: It helps students to prepare the project to start a business. CO4: Students come to know about various types of entrepreneurship and government schemes available for a new entrepreneur
3	Business Economics - I	CO5: Develop ideas of the basic characteristics and scope of microeconomy CO6: Understand the demand, supply and price relations and to analyze market equilibrium. CO7: Understand capital-labour ratio, and various cost concepts CO8: Develop ideas of degrees of prices and break even analysis
4	Business Communication - I	CO1: The students would develop awareness of the complexity of the communication process.

		<p>CO2: The learner would develop ability to communicate effectively with the help of electronic media.</p> <p>CO3: The students would acquire effective verbal and non-verbal skills which would help them to speak confidently interpersonally as well as in a large group.</p> <p>CO4: The students will develop values and ethical approach in behavior. Students will also understand importance of ethics in business practices.</p> <p>CO5: The learners would understand the obstacles of communication and ways to overcome these obstacles.</p> <p>CO6: The learner would obtain effective listening skills which would help them to comprehend instructions and become a critical listener.</p> <p>CO7: It would help learners to familiarize the nuances of business correspondence.</p> <p>CO8: The students could develop effective writing skills which would help them to write in clear, concise, persuasive and audience centered manner.</p>
5	Environmental Studies I	<p>CO1: Learners will be able to memorize the various concepts related environmental issues and concerns of national and global importance (Knowledge)</p> <p>CO2: Learners will be able to describe the concepts related to sustainable development vis-a-vis improvement of quality of life (Comprehension)</p> <p>CO3: Learners will be able to demonstrate a deeper concern for the environment and a sense of commitment and responsibility to take proactive action (Application)</p> <p>CO4: Learners will be able to analyze the role of the individual, community, national and international agencies in resolving environmental problems (Analysis)</p>
6	Foundation Course - I	<p>CO1: The successful completion of course will enable the learner to understand factual aspects of Indian society.</p> <p>CO2: It will help to understand the concept of disparity as arising out of inequality and stratification.</p> <p>CO3: It will help to examine inequalities manifested due to the caste system and inter-group conflicts.</p> <p>CO4: The learner will comprehend more about Indian Constitution.</p> <p>CO5: Students will understand the party system in Indian politics.</p>

7	Mathematical and Statistical Techniques - I	<p>CO1: The learners will be able to understand and use the concepts of shares and mutual funds.</p> <p>CO2: The learners will be able to solve LPP to maximize the profit and to minimize the cost.</p> <p>CO3: The learners would be familiar with different Measures of Central Tendencies and Measures of Dispersions.</p> <p>CO4: The learners would be made familiar comprehensive background of probability theory, random variable.</p> <p>CO5: The learners would be familiar with Decision making techniques and Formulation of Payoff Matrix and its analysis.</p>
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F.Y.B.Com. Semester - II		
Sr. No	Course Name	Course Outcome
1	Accountancy and Financial Management - II	<p>CO1: Students will be able to solve practical problems by Debtors System and Stock and Debtors System of Dependent Branch</p> <p>CO2: Students will be able to understand the concept and practical aspect of Consignment Accounts</p> <p>CO3: Students will be able to convert incomplete records into complete records to facilitate preparation of Final Accounts.</p> <p>CO4: Students will be able to solve practical problems by Debtors System and Stock and Debtors System of Dependent Branch</p>
2	Commerce – II	<p>CO1: Students come to know features of services , marketing mix for services and service strategies .</p> <p>CO2: It helps to understand concept of retailing , retail format and present scenario in India .</p> <p>CO3: This module gives detail explanation about Banking and Insurance sector and logistics</p> <p>CO4: Students come to know about functioning of e-commerce in modern business</p>
3	Business Economics – II	<p>CO5: Develop knowledge regarding various market structures.</p> <p>CO6: Analyze short run and long run equilibrium in perfect competition and monopoly.</p>

		<p>CO7: Learners understand the role of promotion and differentiated products and also get knowledge about the oligopoly market.</p> <p>CO8: Developed knowledge of capital, pay-back period and net profit value. It helps to analyze profitable projects.</p>
4	Business Communication II	<p>CO1: The learner would acquire proper public speaking techniques used in Group discussion, presentations and interviews.</p> <p>CO2: The learner would understand various functions such as helping people to share ideas, make decisions, build team relationships , conducting meetings and so on while learning topic meetings.</p> <p>CO3: The topic conferences would help learners to understand how to share and create new and innovative ideas.</p> <p>CO4: Learner would comprehend the functions of Internal as well as External Public Relations and how to deal with disruptive and unexpected events and situation at the time of crisis.</p> <p>CO5: Learners will be benefitted to write business letters effectively.</p> <p>CO6: The students could develop effective writing skills which would help them to write in clear, concise, persuasive and audience centered manner.</p>
5	Environmental Studies II	<p>CO1: Learners will be able to memorize the various concepts related environmental issues and concerns of national and global importance (Knowledge)</p> <p>CO2: Learners will be able to describe the concepts related to sustainable development vis-a-vis improvement of quality of life (Comprehension)</p> <p>CO3: Learners will be able to demonstrate a deeper concern for the environment and a sense of commitment and responsibility to take proactive action (Application)</p> <p>CO4: Learners will be able to analyze the role of the individual, community, national and international agencies in resolving environmental problems (Analysis)</p>
6	Foundation Course – II	<p>CO1: Students would describe the impact of globalized industry with regard to changes in employment and increasing migration and explain the real scenario which has resulted in rise of corporate farming and increased farmer suicides.</p> <p>CO2: Students would be acquainted with the concept, origin and evolution of human rights and also the fundamental rights stated in the Constitution.</p>

		<p>CO3: Students would assess environment, ecology and their interconnectedness. They would relate environmental degradation, its impact and the need for sustainable development.</p> <p>CO4: Students would relate and discuss the various factors contributing to stress and conflicts in individuals and the society.</p> <p>CO5: Students would discuss different methods of responding to conflicts and coping with stress in contemporary society.</p>
7	Mathematical and Statistical Techniques - II	<p>CO1: The learners will be able to understand and use the concepts of Interest, Annuity, EMI</p> <p>CO2: The learners would be made familiar with the Concept of real functions, Derivative of functions and its applications</p> <p>CO3: The learners will acquire knowledge about regression analysis to estimate the relationship between two variables.</p> <p>CO4: The learners would be made familiar with the concepts and techniques of different types of Index numbers and Time Series</p>

S.Y.B.Com. Semester - III		
Sr. No	Course Name	Course Outcome
1	Accountancy and Financial Management - III	<p>CO1: Students will get the insight of Final Accounts of a partnership firm in which admission/retirement/death took place during the financial year</p> <p>CO2: Students will get the insight of piecemeal distribution of cash on dissolution of cash</p> <p>CO3: Students will get the insight of amalgamation of Firms and conversion of partnership firm into limited company</p> <p>CO4: Students should be able to understand the concepts, objects and accounting of amalgamation of Firms and of conversion of partnership into a limited company.</p>
2	Financial Accounting and Auditing - Introduction to Management Accounting	<p>CO1: Students will understand various management accounting concepts</p> <p>CO2: Students will get the insight of various ratios and their implications</p> <p>CO3: Students will understand how to estimate and manage the working capital</p>

		CO4: Students will understand concepts of capital budgeting and capital budgeting decisions
3	Commerce - III	<p>CO1: Students will come to know evolution of management and modern management approach</p> <p>CO2: It helps students to understand basic steps in planning and Management Information system</p> <p>CO3: This module helps in understanding organizational structure including span of management and delegation of authority.</p> <p>CO4: This module gives details about motivation , leadership and communication</p>
4	Business Economics - III	<p>CO1: Define and explain the process of calculating national income, identify its components, demonstrate circular flow of income.</p> <p>CO2: Understanding Say's law of market, classical theory of employment and Keynes' objection to classical theory, demonstrate the principle of effective demand and income determination.</p> <p>CO3: Explain the meaning of consumption function, relationship between APC and MPC, consumption and income, concept of multiplier and analyze the theories of absolute and relative income hypothesis.</p> <p>CO4: Understand the relationship between investment and savings, demonstrate investment multiplier, and understand the meaning of MEC.</p> <p>CO5: Demonstrate the meaning and function of money, high powered money, theory of interest and illustrate various versions of the quantity theory of money. Illustrate the meaning of inflation and stagflation along with causes and methods to control money supply.</p>
5	Advertising - I	<p>CO1: It gives information about advertising benefits to manufacturer and customers.</p> <p>CO2: It informs students about various types of advertising agencies and role played by them</p> <p>CO3: Students come to know about effects of advertising on culture of our country .</p> <p>CO4: It gives information about brand equity , brand extension , brand fatigue etc.</p>
6	Foundation Course- Contemporary Issues - III	CO1: Students would become more sensitive and more sensitized towards various socio-economic issues faced by vulnerable group.

		<p>CO2: Students would get clarity on disaster management measures and be better prepared in challenging situations.</p> <p>CO3: The topic would make the students not to believe in superstitions and develop a scientific temper.</p> <p>CO4: Students would understand the significance of communication in daily life which will help to build their career.</p>
7	Business Law - I	<p>CO1: 1872 Part –I- Students come to know about contract Act and types of contract</p> <p>CO2: 1872 Part –II- Students come to know about offer , proposal , consideration etc.</p> <p>CO3: Students are given information about Bailment , Bailee , Bailer etc.</p> <p>CO4: It gives information about the role played by agents</p> <p>CO5: The negotiable instruments Act 2015- Students come to know about promissory note, Cheque etc.</p>

		S.Y.B.Com. Semester - IV
Sr. No	Course Name	Course Outcome
1	Accountancy and Financial Management - IV	<p>CO1: Students will get the insight of types of companies, types of share capital, company formation, issue and forfeiture of shares and debentures</p> <p>CO2: Students will get the insight of Redemption of Preference shares</p> <p>CO3: Students will get the insight of redemption of debentures, methods of redemption, accounting procedure of redemption</p> <p>CO4: Students will get an insight into principles for ascertainment and treatment of profit prior to incorporation</p>
2	Financial Accounting and Auditing – Auditing	<p>CO1: Learners will able to understand the meaning and definition of audit</p> <p>CO2: Students will get an insight of audit planning and audit procedure</p> <p>CO3: The learner will be able to understand various audit techniques and audit procedures</p> <p>CO4: Learners will able to understand about basics of vouching and verification</p>

3	Commerce – IV	<p>CO1: To understand production process</p> <p>CO2: It helps to understand the importance of quality management</p> <p>CO3: It gives information about SEBI and Stock Exchange</p> <p>CO4: Students come to know about Mutual Funds, SIP , Micro Finance , Self Help groups.</p>
4	Business Economics - IV	<p>CO1: Understand the theory of marginal social advantage and Musgrave's theory.</p> <p>CO2: Identify the sources of tax and non-tax revenue, impact and incidence of taxation and various tax rates. Evaluate the effects of taxation and the merits and demerits of direct and indirect taxes</p> <p>CO3: Illustrate knowledge of public expenditure and theories of public expenditure. Acquire knowledge of public debt and classification of public debt.</p> <p>CO4: Develop their knowledge regarding union budget.</p>
5	Advertising - II	<p>CO1: It gives information about various advertising media including digital media.</p> <p>CO2: It focuses on advertising campaign and how it helps in increasing the volume of sales.</p> <p>CO3: It talks about how creativity plays important role in modern marketing and advertising</p> <p>CO4: It focuses on pre-testing and post testing</p>
6	Foundation Course- Contemporary Issues - IV	<p>CO1: Students would be aware of their rights and remedies in relation to social life.</p> <p>CO2: Students would develop a deeper understanding of ecological issues and would motivate them to be a part of environmental conservation.</p> <p>CO3: Students would develop curiosity in the application of science and technology in their daily life and would use technology wisely.</p> <p>CO4: The topics would equip them with necessary life skills and the abilities needed to succeed in a competitive outer world.</p>
7	Business Law - II	<p>CO1: It helps to understand meaning of company along with its types.</p> <p>CO2: Students come to know about memorandum of association and articles of association.</p> <p>CO3: It gives information about partnership Deed and dissolution of partnership</p>

		<p>CO4: It gives information about 14 consumer rights and process of grievance.</p> <p>CO5: It informs about Trademarks, Copyright.</p>
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T.Y.B.Com. Semester - V		
Sr. No	Course Name	Course Outcome
1	Financial Accounting and Auditing VII - Financial Accounting	<p>CO1: Students will be able to solve practical problems on Final Accounts of Companies</p> <p>CO2: Students will be able to understand the provisions and to solve practical problems related to internal reconstruction</p> <p>CO3: Students will be able to understand the provisions and to solve practical problems related to buy back of shares</p> <p>CO4: Students will be able to solve practical problems on personal investment accounting</p> <p>CO5: Students will get a better understanding about ethical behaviour for Pro</p>
2	Financial Accounting and Auditing VIII - Cost Accounting	<p>CO1: Students will get the insight of the concepts of cost accountancy,</p> <p>CO2: Students will get the insight of the various aspects of material cost</p> <p>CO3: Students will get the insight of the various aspects of labour cost</p> <p>CO4: Students will get the insight of the various aspects of overheads</p> <p>CO5: Students will get the insight of elements of cost, cost sheet</p> <p>CO6: Students will be able to understand the concept of reconciliation of profits as per financial accounts and cost accounts</p>
3	Commerce V	<p>CO1: Students come to know about marker segmentation and new marketing strategies.</p> <p>CO2: It talks about Marketing information system and Marketing Research</p> <p>CO3: It focuses on Product mix and price mix.</p> <p>CO4: It focuses on promotion mix and place mix.</p>
4	Business Economics V	<p>CO1: Develop ideas of the basic characteristics of the Indian economy and new economic policy.</p>

		<p>CO2: Understand the importance, causes and impact of population growth and its distribution, translate and relate them with economic development.</p> <p>CO3: Understand agriculture as the foundation of economic growth and development, analyze the progress and changing nature of the agricultural sector and its contribution to the economy as a whole.</p> <p>CO4: Develop knowledge about industrialization, MSME sectors and service industry. even take into account the sources of pollution and measures to control it.</p> <p>CO5: Evolve knowledge about the capital market and share market and insurance and banking sector.</p>
5	Direct & Indirect Taxation Paper - I	<p>CO1: Learners can develop their knowledge about basic concepts and definition of Income Tax Act,1961</p> <p>CO2: Students will get the insight of residential status of Individual</p> <p>CO3: Students will get the insight of different heads of Income</p> <p>CO4: Learners can develop their knowledge about deduction u.s 80</p> <p>CO5: Able to file IT return on individual basis.</p>
6	Computer systems & Applications Paper -I	<p>CO1: They would be familiar with the basic concepts of Data Communication and Computer Networking, topologies, and protocols.</p> <p>CO2: The learners will acquire knowledge about Internet, emails, Web browsing and cyber-crimes, and can use the internet effectively.</p> <p>CO3: The learners will become computer literate and will be able to access, create, save and manage spreadsheets. The learners would understand concepts of Spread sheet through EXCEL.</p> <p>CO4: The learners will acquire skill of various types of calculations using EXCEL functions and formulae, managing database using various EXCEL commands.</p> <p>CO5: They will be able to establish a basic understanding of the analysis and design of a database. Concepts like relational databases, SQL functions, creation of tables and manipulate it in MySQL, join techniques, and are able to write queries</p>

T.Y.B.Com. Semester - VI

Sr. No	Course Name	Course Outcome
1	Financial Accounting and Auditing IX - Financial Accounting	<p>CO1: Students will be able to calculate purchase consideration by various methods and solving practical problems based on Amalgamation, Absorption and External Reconstruction of Companies</p> <p>CO2: Students will be able to compute and handle exchange rate difference arising out of transactions involving Foreign Currency.</p> <p>CO3: Students will be able to solve practical problems based on liquidation of company</p> <p>CO4: Students will be able to prepare statement of underwriter's liability</p> <p>CO5: Preparation of Final Accounts of Limited Liability Partnership will be understood by the students</p>
2	Financial Accounting and Auditing X - Cost Accounting	<p>CO1: Students will get the insight of cost recording systems</p> <p>CO2: Students will get the insight of contract costing</p> <p>CO3: Students will get the insight of process costing</p> <p>CO4: Students will get the insight of marginal costing</p> <p>CO5: Students will get the insight of standard costing</p> <p>CO6: Students will get the overview insight of target costing, life cycle costing, bench marking and ABC.</p>
3	Commerce VI	<p>CO1: It talks about HRM and recruitment and selection process.</p> <p>CO2: Students come to know about various types of training.</p> <p>CO3: It talks about leadership and motivation</p> <p>CO4: Students come to know about Mentoring , Counselling ,IQ, EQ, SQ.</p>
4	Business Economics VI	<p>CO1: Identify the basic difference between inter-regional and international trade, understand how international trade has helped countries to acquire goods at cheaper cost and explain it through the various international trade theories.</p> <p>CO2: Show the benefits of free trade and protectionism as well as knowledge of tariff and non-tariff barriers.</p> <p>CO3: Show the importance of maintaining equilibrium in the balance of payments and suggest suitable measures to correct disequilibrium as well. Understanding the role of WTO.</p> <p>CO4: Be aware of the changes in the composition as well as direction of foreign trade after international trade and</p>

		<p>know the causes and effects of deficits in the balance of payments, measures adopted to correct the deficits and identify the need for having trade reforms.</p>
5	Direct & Indirect Taxation Paper - II	<p>CO1: Students will be able to understand the different aspects of GST Act including definitions</p> <p>CO2: Students will be able to analyze indirect taxes.</p> <p>CO3: Students will be able to calculate GST on various goods & services</p> <p>CO4: Students will be able to understand the registration process under GST</p>
6	Computer systems & Applications Paper -II	<p>CO1: The learners would be made familiar with the concepts of E- Commerce - Features, limitations, models, Security, Payment Systems</p> <p>CO2: They will be able to understand how to use advanced Excel tools like Filter, Goal Seek, Solver, Scenario, creating and using templates, Linking Multiple Spreadsheets, using formulas with logical operators etc.</p> <p>CO3: The learners would understand and use features of Visual Basic such as VB controls, Simple calculations, Calculations using conditions, sub procedures and sub functions and will be able to work with small programs.</p>

Programme : Bachelor of Management Studies (BMS)

Programme Outcome

- The course enables the learners to obtain knowledge and skills needed to assume functions and positions in a broader way.
- It also helps to understand how the organizations work and are managed.
- The program also directs the learners in aspiring for becoming future high performing leaders and managers capable of enduring the challenges and rigors of the global market place.
- Also creating better job opportunities for the aspirants/learners.

Being an institution operating in the rural area, it strives to provide with the three necessary specializations required for the overall enhancement of BMS learners. in the following category

HR :

- It aims at demonstrating and understanding of key terms, theories and practices in the field of HR.
- It highlights the competences required in the development of HR.
- It provides the students with innovative solutions in handling the grievances of HR.

Marketing :

- It aims at critically evaluating key analytical frameworks and tools used in marketing.
- Applying key marketing theories and develop the students to utilize information of a firms internal and external environment to identify and prioritize appropriate marketing strategies.

Finance :

- To enable students to describe how people analyze the corporate leverage under different conditions and understand why people value different corporates in different manner.
- To Demonstrate an understanding of the overall role and importance of the finance function.
- To develop critical thinking and problem-solving competencies, at both the individual and group levels, of financial statement analysis, financial planning, principles of valuation, capital budgeting, capital structure, and issues in financial policy, and to apply financial theory to analyze real life situations in an uncertain environment with an incomplete data set.

F.Y.B.M.S. Semester - I

Sr. No.	Course Name	Course Outcome
1	Introduction to Financial Accounts	<p>After completing the course, the learner will be able to:</p> <p>CO1: Understand the preparation of basic Financial Data and balance sheet.</p> <p>CO2: Explain the Indian Accounting Standards, concepts and conventions.</p> <p>CO3: Examine the preparation of the nature of transactions and prepare manufacturing final Accounts</p> <p>CO4: Familiarise the Charges of Depreciation on various assets.</p>
2	Business Law	<p>After completing the course, the learner will be able to:</p> <p>CO1: Understand the relevance of business law and the role of law in an economic, political and social framework.</p> <p>CO2: Identify the fundamental legal principles behind contractual agreements.</p> <p>CO3: Examine how businesses can be held liable for the actions of their employees.</p> <p>CO4: Understand the legal and economic structure of different forms of business organizations and their responsibilities as an employer</p>
3	Business Statistics	<p>CO1: The learners would be familiar with different Measures of Central Tendencies and Measures of Dispersions.</p> <p>CO2: The learners will acquire knowledge about regression analysis to estimate the relationship between two variables.</p> <p>CO3: The learners would be made familiar with the concepts and techniques of different types of Index numbers and Time Series</p> <p>CO4: The learners will be able to understand various data types their classification and graphical representation.</p> <p>CO5: The learners would be made familiar comprehensive background of probability theory , random variable</p> <p>CO6: The learners would be familiar with Decision making techniques and Formulation of Payoff Matrix and its analysis.</p>
4	Business Communication - I	<p>The learner will be able to:</p> <p>CO1: Theory of Communication, Channels & its Objectives</p> <p>CO2: Understand the problems & barriers to Communication</p>

		CO3: Draft Business Correspondence like mails & letters CO4: Master in language & writing skills
5	Foundation Course - I	The learner will be able to: CO1: Understand overview of Indian Society, CO2: Develop the concepts of disparity with regards to gender, CO3: Examine various disparities in caste, intergroup conflict, CO4: Focus on Indian Constitution & Fundamental Duties, CO5: Analyse Political processes & various amendments.
6	Foundation of Human Skills	CO1: Learners will effectively manage interpersonal relationships CO2: Learners will contribute as a team member and exercise leadership skills CO3: Learners will be acquainted with different theories of motivation and its impact on human behavior. CO4: Learners will identify ways of coping with stress effectively.
7	Business Economics - I	CO1: Students Learn the opportunity cost principle, basic economic relations, market demand, supply & equilibrium CO2: Students understand the demand function & forecasting techniques CO3: Students get acquainted with the different cost concepts applied in business CO4: Students learn the short run & long run equilibrium in different markets, cartels and leadership models CO5: Students learn the different cost oriented pricing methods and understand how pricing methods are used in business world

F.Y.B.M.S. Semester - II		
Sr. No.	Course Name	Course Outcome
1	Principles of Marketing	CO1: Apply key marketing theories, frameworks and tools to solve Marketing problems CO2: Utilize information of a firm's external and internal marketing environment to identify and prioritize appropriate marketing strategies

		<p>CO3: Critically evaluate the marketing function and the role it plays in achieving organizational success both in commercial and non-commercial settings</p> <p>CO4: Evaluate and act upon the ethical and environmental concerns linked to marketing activities</p>
2	Industrial Law	<p>The learner will be able to:</p> <p>CO1: Know the development and the judicial setup of Labour Laws.</p> <p>CO2: Students learn the salient features of welfare and wage Legislations.</p> <p>CO3: Understand the laws relating to Industrial Relations, Social Security and Working conditions.</p> <p>CO4: Understand the laws related to working conditions in different settings.</p>
3	Business Mathematics	<p>CO1: The learners will be able to understand and use the concepts of Interest, Annuity, EMI shares and mutual funds.</p> <p>CO2: The learners will be able to solve LPP to maximize the profit and to minimize the cost.</p> <p>CO3: The learners will be able to understand the aspects of Permutation and Combination and Linear Programming Problem</p> <p>CO4: The learners would be made familiar with the Concept of real functions, Derivative of functions and its applications</p>
4	Business Communication - II	<p>CO1: Students will demonstrate strong conceptual knowledge of management & its functional areas.</p> <p>CO2: Students will demonstrate effective oral and written communication skills in the professional context.</p> <p>CO3: Students will be able to work effectively in teams and demonstrate team-building capabilities.</p> <p>CO4: Students will be able to evaluate the legal, social and economic environments of business.</p> <p>CO5: Students will be able to describe the global environment of business.</p> <p>CO6: Students will demonstrate sensitivity towards ethical and moral issues and have ability to address them in the course of business.</p> <p>CO7: Students will be able to apply decision-support tools to business decision making.</p>

		CO8: Students will be able to apply knowledge of business concepts and functions in an integrated manner.
5	Foundation Course - II	<p>The learner will be able to:</p> <p>CO1: Understand the concept of Liberalization, Privatization & Globalization</p> <p>CO2: Know the concept of Migration</p> <p>CO3: Get well acquainted with Human Rights</p> <p>CO4: Understand the concept of Stress & Conflict & also learn to manage the stress & conflict in the society</p>
6	Business Environment	<p>The learner will be able to:</p> <p>CO1: Explain business objectives and environmental analysis,</p> <p>CO2: Understand the relation between business & society and aware about business ethics & Consumer Protection Act,</p> <p>CO3: Illustrate the CSR, Carbon Credit and Social Audit,</p> <p>CO4: Provide information about Foreign Trade, International Organisations, Global Strategies –MNCs & TNCs.</p>
7	Principles of Management	<p>After studying the course the learner will able to understand</p> <p>CO1: The basic Managerial Functions of Planning, Organizing, Staffing, Directing and Controlling resources to accomplish organizational goals.</p> <p>CO2: Students will be able to do planning & decision making</p> <p>CO3: Students learned the importance of organizing in business</p> <p>CO4: Understood the different managerial function</p>

S.Y.B.M.S. Semester - III		
Sr. No.	Course Name	Course Outcome
	Finance Group -	
1	Basics of Financial Services	<p>After completing the course, the learner will be able to:</p> <p>CO1: Understand the operations and structure of different financial institutions</p> <p>CO2: Describe various types of insurance contracts and their uses in financial services</p> <p>CO3: Have basic knowledge about the banks and its regulator and structure.</p>

		CO4: Identify the factors that affect interest rates and evaluate relationships between the prices of securities and interest rates and also mutual fund and its working
2	Introduction to Cost Accounting	<p>CO1: Student will able to understand the Costing concepts and its application.</p> <p>CO2: Students will be able to solve problems based on material costing, labour costing, overhead costing.</p> <p>CO3: Students will be able to prepare Cost sheet and Reconcile between Cost Accounting and Financial Accounting.</p> <p>CO4: Students will be able to understand emerging cost concepts like balance score card, Target costing, JIT, Benchmarking etc.</p>
	Marketing Group –	
3	Consumer Behaviour	<p>CO1: Develop an understanding about the consumer decision making process</p> <p>CO2: Will understand its application for the marketing function of a firm</p> <p>CO3: Will have basic knowledge about the issues & dimensions of consumer behaviour.</p> <p>CO4: Will understand to analysing consumer information and using it to create marketing-oriented strategies.</p>
4	Advertising	<p>CO1: Learners shall understand and examine the growing importance of advertising</p> <p>CO2: Learners shall understand the construction of an effective advertisement</p> <p>CO3: Learners shall understand the role of advertising in contemporary scenario</p> <p>CO4: Learners shall understand the future and careers in advertising domain</p>
	HR Group –	
5	Recruitment & Selection	<p>After studying the course the learner will able to understand</p> <p>CO1: Familiarize the students with concepts and principles, procedure of Recruitment and Selection in an organization.</p> <p>CO2: Students will learn the selection process in detail.</p> <p>CO3: Understand the importance of the orientation process. Describes job analysis, job design and induction as well.</p> <p>CO4: Students will learn How to prepare CV & how to face an interview. They also learned to make PowerPoint presentation</p>

6	Motivation & Leadership	<p>CO1: Learners will gain understanding of various theories of motivation and its implementation.</p> <p>CO2: Learners will gain understanding of the leadership strategies for managing people and changing organizations.</p> <p>CO3: Learners will identify how leaders facilitate group development and problem solving at work.</p> <p>CO4: Learners will be acquainted with practical approaches to motivation and leadership and its application in the Indian context.</p>
7	Information Technology in Business Management - I	<p>CO1: They will be familiarise with the basic concepts of IT and its applications in managing business.</p> <p>CO2: Reproduce a working knowledge of concepts and terminology related to information technology in open source. appraise the knowledge previously acquired of Microsoft Office</p> <p>CO3: Analyze how information technology impacts a firm Interpret how to use information technology to solve business problems</p> <p>CO4: Describe the role of information technology and information systems in business</p>
8	Foundation Course (Environmental Management) - III	<p>After learning students able to :</p> <p>CO1: Identify and value the effect of the pollutants on the environment: atmosphere, water and soil.</p> <p>CO2: Provide skills and an improved understanding of how firms and organisations work with sustainability issues such as environmental and natural resource management.</p> <p>CO3: Develop an activity using various strategies to control, reduce and monitor all environmental problems that might arise as a result.</p> <p>CO4: Be conversant with basic environmental legislation.</p> <p>CO5: Demonstrate professional business communication skills through writing, presentations and class discussions. SEME</p>
9	Business Planning & Entrepreneurial Management	<p>The learner will be able to:</p> <p>CO1: Understand the basic concepts of Entrepreneurship to budding managers.</p> <p>CO2: Develop responsibility of full line of management function of a company with special reference to SME sector.</p> <p>CO3: Identify areas of Discipline of Management & Entrepreneurship.</p>

		CO4: Demonstrate the systematic process and to select and screen a business idea.
10	Accounting for Managerial Decisions	<p>The learner will be able to:</p> <p>CO1: Know the basic accounting fundamentals</p> <p>CO2: Develop their Financial skills</p> <p>CO3: Understand the core concepts of business finance & its importance in managing business</p> <p>CO4: To apply or analyse various techniques to various domains concerned with accounting-based applications & solutions</p>
11	Strategic Management	<p>After the completion of the course, Students will be able to</p> <p>CO1: apply the strategic management process to analyze and improve organizational performance</p> <p>CO2: Understanding the impact of social, economic and political forces on the design, planning and implementation of organization's policy,</p> <p>CO3: Implement different strategies as per different business environments.</p> <p>CO4: develop conceptual skills in this area as well as their application in the corporate world and will be able to understand Strategic Evaluation and Control Techniques</p>

S.Y.B.M.S. Semester - IV		
Sr. No.	Course Name	Course Outcome
	Finance Group -	
1	Financial Institutions & Markets	<p>CO1: The learner will be able to describe the operations of Indian financial system, banking facilities, insurance, money market, commodity and derivatives market, crypto-currency market, mutual funds.</p> <p>CO2: The learner will be able to express the importance of various regulators in the Indian financial system.</p> <p>CO3: The learners will be able to illustrate various financial products and services.</p> <p>CO4: The learners will be able to select the appropriate financial institutions for raising finance for companies.</p> <p>CO5: The learners will be able to evaluate different financial system designs.</p>

		CO6: The learners will be able to design solutions to funding and investment problems of individuals/corporates.
2	Auditing	<p>After completing the course, the learner will be able to:</p> <p>CO1: Explain the learner to get acquainted with the various concepts of Auditing.</p> <p>CO2: Examine the system of internal check.</p> <p>CO3: Discuss arithmetical accuracy of books of accounts, verifying posting, casting, balancing.</p> <p>CO4: Focus on the existence of assets & liability through Vouching and verification.</p>
	Marketing Group –	
3	Integrated Marketing Communication	<p>CO1: Students will be able to understand the principles and practices of marketing communications, involving tools used by marketers to inform consumers</p> <p>CO2: Students will gain knowledge on various advertising and Sales promotion techniques to be used by companies.</p> <p>CO3: Students will be able to learn various marketing tools like Advertising, Public relations, Publicity and personal selling.</p> <p>CO4: Students will be able to know about Ethics in marketing communication.</p>
4	Event Marketing	<p>CO1: Explain all the components and various roles involved in planning, organizing, running and evaluating an event;</p> <p>CO2: Apply the theory and skills necessary to professionally plan, organize and run a business event;</p> <p>CO3: Understand the importance of strategic planning for an event or festival, including monitoring and evaluating the impacts on the wider community.</p>
	HR Group –	
5	Human Resource Planning & Information System	<p>After studying the course the learner will be able to understand</p> <p>CO1: Understand the core issues involved in human resource planning (HRP) and forecasting</p> <p>CO2: Students learned Job analysis, Recruitment & selection process</p> <p>CO3: They will be able to know the various factors related to HRP for making managerial decisions.</p> <p>CO4: They understand how to maintain and store Human resource Information in an organisation.</p>
6	Training & Development in HRM	CO1: Learners will be able to apply advanced training strategies in an organization.

		<p>CO2: Learners will be able to identify and propose appropriate training methods for an organization.</p> <p>CO3: Learners will be able to various training needs and developmental activities necessary for the growth of organization and its employees.</p> <p>CO4: Learners will identify and analyze various performance measurement and talent management techniques.</p>
7	Information Technology in Business Management - II	<p>CO1: Analyze how information technology impacts a firm</p> <p>CO2: Interpret how to use information technology to solve business problems</p> <p>CO3: Describe the role of information technology and information systems in business</p>
8	Foundation Course (Ethics & Governance) - IV	<p>The learner will be able to:</p> <p>CO1: Focus on teams, execute task assigned and perform on timelines set.</p> <p>CO2: Familiarise the importance and application of Ethics in modern business practices.</p> <p>CO3: Illustrate case studies, learner will develop a moral and ethical perspective of looking at business problems.</p> <p>CO4: Understand emerging trends and growing importance of good Governance and CSR by Organizations</p>
9	Business Research Methods	<p>CO1: Understanding the Objectives of Research, Stages in research process, framing the Research Design, developing hypothesis & Sampling concept</p> <p>CO2: Learning the types of data, methods of collection & scaling techniques</p> <p>CO3: Determining the Steps in processing of data, analysis & interpretation, multivariate analysis & testing of hypothesis</p> <p>CO4: Procedure for report writing, ethics & research & plagiarism check</p>
10	Business Economics-II	<p>CO1: Define and explain the process of calculating national income, identify its components, demonstrate circular flow of income.</p> <p>CO2: Understanding classical theory of employment and Keynes' objection to classical theory, demonstrate the principle of effective demand, meaning of consumption function, relationship between APC and MPC, investment and</p>

		<p>savings, demonstrate investment multiplier, and understand the meaning of MEC.</p> <p>CO3: Demonstrate the meaning and function of government in an economy, various sources of public revenue, significance of public expenditure and analyze the union budget.</p> <p>CO4: Identify the basic difference between inter-regional and international trade, understand how international trade has helped countries to acquire goods at cheaper cost and explain it through the various international trade theories. develop knowledge of balance of payment and foreign exchange market.</p>
11	Production & Total Quality Management	<p>CO1: Students will gain basic knowledge in total quality management relevant to both manufacturing and service industry including IT sector</p> <p>CO2: Students will be aware of various Inventory control techniques</p> <p>CO3: Students will be able to implement the basic principles of TQM in manufacturing and service-based organization.</p> <p>CO4: Students will be able to demonstrate the tools and techniques of quality management to manufacturing and services processes</p>

T.Y.B.M.S. Semester - V		
Sr. No	Course Name	Course Outcome
1	Logistics & Supply chain Mgmt.	<p>CO1: Develop a sound understanding of the important role of supply chain management in today's business environment</p> <p>CO2: Understands the emerging upgradation in transportation, warehousing, material handling and packaging.</p> <p>CO3: Become familiar with current supply chain management trends Understand and apply the current supply chain theories, practices and concepts utilizing case problems and problem-based learning situations on inventory management and inventory costing.</p> <p>CO4: Develop and utilize critical management skills such as negotiating, working effectively within a diverse business environment, ethical decision making and use of information technology</p>

2	Corporate Communication	<p>CO1: Learners will recognize the basic concepts and approaches of corporate communication.</p> <p>CO2: Learners will demonstrate effective communication skills in the corporate world.</p> <p>CO3: Learners will apply strategies and tools to build and manage stakeholder relationships to support public relations activities, organizational objectives and career development.</p> <p>CO4: Learners will analyze and understand the changing and emerging trends of technology in maintaining corporate communication and public relations.</p>
	Finance Group –	
3	Investment Analysis & Portfolio	<p>CO1: Students will able to get knowledge of different investment avenue available</p> <p>CO2: Students will able to get analysis risk and return associated with investment</p> <p>CO3: Students will able to make optimal portfolio with their investment objectives</p> <p>CO4: Students will able to find portfolio performance for various mutual fund</p>
4	Commodity & Derivative. Market	<p>The learner will be able to:</p> <p>CO1: Understand the concepts related to Commodities & Derivatives Market</p> <p>CO2: Understand the terms Futures & Hedging</p> <p>CO3: Study the various aspects related to options & its pricing strategies</p> <p>CO4: Acquaint learners with the trading, clearing & settlement in derivatives market.</p>
5	Wealth Management	<p>CO1: Students will be able to prepare their personal financial statements and decide on how to manage their wealth.</p> <p>CO2: Students will be able to design and implement effective portfolio management strategies within the context of alternative investment requirements and risk criteria.</p> <p>CO3: Students will be able to manage their taxes effectively and plan their estate</p> <p>CO4: Students will be aware of various tax saving schemes</p>
6	Financial Accounting	<p>CO1: The learners shall acquaint themselves in preparation of final accounts of companies</p> <p>CO2: The learners shall study provisions relating to underwriting of shares and debentures</p>

		<p>CO3: The learners shall study accounting of foreign currency and investment</p> <p>CO4: The learners shall understand the need of ethical behaviour in accountancy</p> <p>CO5: The learners shall understand the importance & implications of ethical behaviour in accounts</p>
	Marketing Group –	
7	Service Marketing	<p>CO1: Learners will recognize the distinctive features of services, key elements in services marketing and Goods v/s Services Marketing.</p> <p>CO2: Learners will familiarize with various ways to improve service quality and productivity.</p> <p>CO3: Learners will recognize the marketing of different services in the Indian context.</p> <p>CO4: Learners will comprehend trends and ethics in international services marketing</p>
8	E-commerce & Digital Marketing	<p>After the completion of the course, Students will be able to-</p> <p>CO1: Understand increasing significance of E-Commerce and its applications in Business and Various Sectors</p> <p>CO2: Gain understanding on how innovative use of E-Commerce can help in developing competitive advantage.</p> <p>CO3: Understand the legal issues & laws related to E-Commerce</p> <p>CO4: Develop an insight on Digital Marketing activities on various Social Media platforms and its emerging significance in Business.</p>
9	Sales & Distribution Mgmt.	<p>CO1: Understand role and scope of sales management and distribution management in a company</p> <p>CO2: Gain knowledge on market analysis and method of sales forecasting</p> <p>CO3: Understand distribution channel management with its effective distribution strategy and channel designing</p> <p>CO4: Understand ethics and trends in sales and distribution management</p>
10	Customer Relationship Management	<p>CO1: To understand concept of customer relationship management and implementation of CRM</p> <p>CO2: To provide insight into CRM marketing initiatives, customer service and designing CRM strategy.</p> <p>CO3: To understand new trends in CRM, challenge and opportunities for organizations.</p>

	HR Group -	
11	Finance for Professionals	<p>After studying the course the learner will able to understand</p> <p>CO1: Understanding HR professionals within financial concepts to enable them to make Compensation system</p> <p>CO2: Evaluating the various compensation plans available for Human Resources.</p> <p>CO3: Examine the various dimensions of Compensation Management used by the companies to attract, retain, motivate and to reward employee performance.</p> <p>CO4: Illustrate the issues related to compensation management and the legal framework of a country and familiarise the role of various bodies involved in Compensation Management.</p>
12	Strategic HRM & HR Policies	<p>CO1: Learners will identify the linkage between HRM functions and operations and organizational strategies.</p> <p>CO2: Learners will apply the theories and concepts relevant to strategic human resource management in contemporary organization.</p> <p>CO3: Learners will understand and play an active role in defining an organizations HR policy.</p> <p>CO4: Learners will identify and analyze various emerging trends applied in smooth functioning of strategic human resource management.</p>
13	Performance Mgmt. & Career	<p>After studying the course the learner will able to understand</p> <p>CO1: Understanding the concept of performance management in organizations.</p> <p>CO2: Evaluating performance appraisal Techniques and methods for employees.</p> <p>CO3: Enhance their skills in setting clear expectations and objectively measuring individual performance using objectives and competencies as key measures. As well as understand the ethical issues in performance appraisal.</p> <p>CO4: Demonstrate the significance of career planning and practices through performance appraisal.</p>
14	Stress Management	<p>CO1: To understand the nature and causes of stress in an individual and in organizations</p> <p>CO2: To familiarize the learners with the stress prevention mechanism</p> <p>CO3: To understand the strategies that help cope with stress</p> <p>CO4: To be able to apply stress management principles in order to achieve high levels of Performance and work life balance</p>

		CO5: To enable to learners to adopt effective strategies, plans and techniques to deal with stress
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T.Y.B.M.S. Semester - VI		
Sr. No.	Course Name	Course Outcome
1	Operations Research	CO1: Student will able to solve problems by graphical method CO2: Students will able to understand transportation problems CO3: Students will able to get knowledge of different networking activities CO4: Students will able to solve job sequencing problems
	Finance Group –	
2	International Finance	The learner will be able to: CO1: Gain basic knowledge of how international finance market works CO2: Understand Forex Markets & exchange rate mechanisms CO3: Get to know the world financial markets & risks associated with international markets CO4: Understand the tax management in International Markets
3	Innovative Financial Services	After the completion of the course, Students will be able to CO1: Acquaint themselves about financial service market and its constituents. CO2: Recall and discuss the meaning, features of Issue management, stock broking and securitization services. CO3: Critically evaluate Leasing and Hire Purchase service and Housing finance services. CO4: Develop insights about growth of plastic money and the growing popularity of credit rating.
4	Project Management	After the completion of the course, Students will be able to CO1: Get a comprehensive overview of Project Management ,project selection and planning. CO2: Do feasibility study for project including Market Feasibility, Technical Feasibility, Financial Feasibility, Economic Viability, Operational Feasibility. CO3: Identify risk associated with project. CO4: Understand Modern Development in Project Management.

5	Strategic Financial Management	<p>CO1: Students will understand the basic concept, functions of techniques of dividend policy.</p> <p>CO2: Students will be able to learn various capital budgeting techniques</p> <p>CO3: Students will have a comprehensive overview of corporate governance and assurance with respect to finance sector.</p> <p>CO4: Students will able to gain knowledge on Working capital, Corporate restructuring, Mergers and acquisitions</p>
	Marketing Group –	
6	Brand Management	<p>CO1: Students understand the meaning & significance of Brand Management by learning scope, process, brand equity, steps and brand building blocks, brand positioning</p> <p>CO2: Students retain the brand elements, personalizing marketing, product, pricing, channel strategies used</p> <p>CO3: Students memorize the methods of measuring and interpreting brand performance.</p> <p>CO4: Students con the growing and sustaining techniques of brand equity, architecture, hierarchy, extension.</p>
7	Retail Management	<p>CO1: Identify the key stakeholders and the roles/responsibilities of retail towards these stakeholders.</p> <p>CO2: Understand and apply appropriate frameworks to develop high level retail marketing strategy, and identify the role of marketing strategies in the building of brand equity and shareholder value in the retail industry</p> <p>CO3: Evaluate the implementation of marketing strategy through the retail mix – including product and merchandise mix, pricing, location and store- design, promotions, and store management - to improve the total customer experience and retailer market competitiveness.</p> <p>CO4: Interpret retail problems and be capable of critically evaluating and applying appropriate retail management models and theories to generate strategic and tactical solutions</p>
8	International Marketing	<p>CO5: Understand International Marketing, its Advantages and Challenges.</p> <p>CO6: Get an insight on the dynamics of International Marketing Environment.</p> <p>CO7: Understand the relevance of International Marketing Mix decisions and recent developments in Global Market</p> <p>CO8: Interpret implications of international marketing on services all over the world.</p>

9	Media Planning & Management	<p>CO1: Understand the different types of media used by modern day businesses</p> <p>CO2: Promotion being one of the pillars of marketing, choosing which media or type of advertising to use, especially for challenging firms with limited budgets & know-how</p> <p>CO3: Determine the best combination of media to achieve the marketing campaign objectives so that the ads are not lost in clutter & reach the right audience.</p>
	HR Group -	
10	HRM in Global Perspective	<p>CO1: Learners will effectively manage HR roles in a global environment.</p> <p>CO2: Learners will identify issues that impact HR practices at a global level.</p> <p>CO3: Learners will identify and analyze insights gained on the concepts of expatriation/repatriation and cross culture management.</p> <p>CO4: Learners will recognize, outline and illustrate the enduring global contexts of International HRM.</p>
11	Organizational Development	<p>The learner will be able to:</p> <p>CO1: Understand the concept of Organisational Development and its Relevance in an organisation.</p> <p>CO2: Identify the Issues and Challenges of Organisational Development while undergoing Changes of businesses.</p> <p>CO3: Illustrate ongoing phases of Organisational Development Programmes in Corporates</p> <p>CO4: Familiarise into Ethical Issues in Organisational Development.</p>
12	HRM in Service Sector Mgt.	<p>After studying the course the learner will be able to understand</p> <p>CO1: Understand the concept and growing importance of HRM in the service sector.</p> <p>CO2: Understand the significance of the human element in creating customer satisfaction through service quality.</p> <p>CO3: Identify the Issues and Challenges of Human Resource in various service industries.</p> <p>CO4: Evaluate how to manage effectively human resources in service sector business.</p>
13	Indian Ethos in Management	<p>CO1: Learners will identify and understand the fundamentals of Indian Ethos.</p>

		<p>CO2: Learners will understand and apply value based management and ethical practices necessary for a sustainable organization.</p> <p>CO3: Learners will gain insights on developing a balanced lifestyle in order to control stress in the long term.</p> <p>CO4: Learners will understand the background and evolution of learning systems in India.</p>
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Programme : Bachelor of Accounting & Finance (BAF)

Programme Outcome

It enables students to record transactions using accounting principles and conventions. It familiarizes students with different financial terminologies in the business world.

F.Y.B.A.F. Semester - I		
Sr. No.	Course Name	Course Outcome
1	Financial Accounting (Elements of Financial Accounting) - I	<p>At the end of this course students should be able to:</p> <p>CO1: Solve practical problems regarding Inventory Valuation by FIFO and Weighted Average Method.</p> <p>CO2: Classify in considering features of various transactions and able to apply structure of Final Accounts in proper manner.</p> <p>CO3: Accounting of Departmental Stores</p> <p>CO4: Understood application of Hire purchase transactions in real life as regular transaction in the society.</p>
2	Cost Accounting (Introduction and Element of cost) – I	<p>CO1: Learners will read and understand the role of Cost Accounting in the business management of manufacturing and non-manufacturing companies and also understand the basic concept of cost and how they are presented in the books.</p> <p>CO2: They can demonstrate and apply the cost concepts in real world business and estimate and take future business decisions</p> <p>CO3: Demonstration and understanding of Material Costing</p> <p>CO4: Demonstration and understanding of Labour Costing.</p>
3	Financial Management (Introduction to Financial Management) - I	<p>CO1: Students will be able to understand the concept of financial management.</p> <p>CO2: Students will be able to know different concept of valuation.</p> <p>CO3: Students will be able to calculate various leverages on their own.</p> <p>CO4: Students will be able to Easily identify various sources of finance and calculate cost of capital of the various firms.</p>
4	Business Communication - I	<p>CO1: Learner will demonstrate and understand the methods and modes of communication.</p>

		<p>CO2: Learners will illustrate ability in writing business and personal letters.</p> <p>CO3: Learners will analyze different modes and barriers in communication and ways to overcome them.</p> <p>CO4: Learners will prepare reports and paragraphs on a given situation.</p>
5	Foundation Course - I	<p>The learner will be able to:</p> <p>CO1: Enhanced understanding of current challenges and issues of Indian society.</p> <p>CO2: A sensitized approach towards social problems plaguing Indian society ability to address the same</p> <p>CO3: Increased awareness towards environmental issues.</p>
6	Commerce (Business Environment) - I	<p>The learner will be able to:</p> <p>CO1: Explain business objectives and environmental analysis,</p> <p>CO2: Understand the relation between business & society and aware about business ethics & Consumer Protection Act,</p> <p>CO3: Illustrate the CSR, Carbon Credit and Social Audit,</p> <p>CO4: Provide information about Foreign Trade, International Organisations, Global Strategies –MNCs & TNCs.</p>
7	Business Economics - I	<p>CO1: Students Learn the opportunity cost principle, basic economic relations, market demand, supply & equilibrium</p> <p>CO2: Students understand the demand function & forecasting techniques</p> <p>CO3: Students get acquainted with the different cost concepts applied in business</p> <p>CO4: Students learn the short run & long run equilibrium in different markets, cartels and leadership models</p> <p>CO5: Students learn the different cost oriented pricing methods and understand how pricing methods are used in business world</p>

F.Y.B.A.F. Semester - II		
Sr. No.	Course Name	Course Outcome
1	Financial Accounting (Special Accounting Areas) - II	<p>CO1: Evaluate the Single-Entry System of Bookkeeping.</p> <p>CO2: Analyze dependent branch accounting with independent branch accounting.</p> <p>CO3: Characterize consignment transactions.</p>

		CO4: Evaluate fire insurance claims.
2	Auditing (Introduction and Planning) - I	<p>CO1: Students shall learn the basics of auditing, types of errors & frauds, principles of audit, types of audit, relevant accounting concepts</p> <p>CO2: Students shall understand the planning procedures and documentation of working papers and audit notebook</p> <p>CO3: Students shall learn the different auditing techniques used the field</p> <p>CO4: Students shall learn the internal checks, internal control system and test checks</p>
3	Innovative Financial Services	<p>After the completion of the course, Students will be able to</p> <p>CO1: Acquaint themselves about financial service market and its constituents.</p> <p>CO2: Recall and discuss the meaning, features of Issue management, stock broking and securitization services.</p> <p>CO3: Critically evaluate Leasing and Hire Purchase service and Housing finance services.</p> <p>CO4: Develop insights about growth of plastic money and the growing popularity of credit rating.</p>
4	Business Communication - II	<p>At the end of this course students should be able to:</p> <p>CO1: Use slides and visual aids effectively.</p> <p>CO2: Consider ways of grabbing the listener's attention, holding their interest, and concluding strongly. Also will be able to conduct meetings and communicate effectively with the employees and also draft notice and other letters.</p> <p>CO3: Use body language and tone of voice to enhance their presentations and draft various trade letters .</p> <p>CO4: Students will develop knowledge, skills, and judgment around human communication through practicing business letters that facilitate their ability to work collaboratively with others.</p>
5	Foundation Course - II	<p>The learner will be able to:</p> <p>CO1: Understand concepts of Liberalisation, Privatisation and Globalisation and its impact on employment & society,</p> <p>CO2: Explain knowledge on the Human Rights,</p> <p>CO3: Discuss environmental concerns, causes of degradation, promoting sustainable development,</p> <p>CO4: Identify causes of stress and conflicts in the society and manage stress and promote socialization.</p>

6	Business Law (Business Regulatory Framework) - I	<p>The learner will be able to:</p> <p>CO1: Role of law in economic, political and social context</p> <p>CO2: Understand the legal and fiscal structure of different forms of business organizations and their responsibilities as employer.</p> <p>CO3: Relevance of law to individuals, business and organization</p> <p>CO4: Understand the laws related to consumer protection</p>
7	Business Mathematics	<p>CO1: Student will able to calculate Ratio, Proportion and Percentage</p> <p>CO2: Student will able to calculate Profit and Loss</p> <p>CO3: Student will able to calculate Interest and Annuity</p> <p>CO4: Student will able to calculate Shares and Mutual Fund</p>

S.Y.B.A.F. Semester - III		
Sr. No	Course Name	Course Outcome
1	Financial Accounting (Special Accounting Areas) - III	<p>The learner would be able to:</p> <p>CO1: Read, understand, interpret and analyze Amalgamation, Merger & Acquisition norms.</p> <p>CO2: Read, understand, interpret and analyze the Financial Statements of Partnership Firm including Admission, Retirement & Death Effects.</p> <p>CO3: Understand the Legal & Accounting norms of Conversion of Partnership Firm into Limited Company.</p> <p>CO4: Understand the Accounting of Foreign Transactions and demonstrate the same in real world while doing FDI or handling foreign investments</p> <p>CO5: Understand the practical application of Dissolution of Partnership Firm and demonstrate the same while taking business decisions</p>
2	Cost Accounting (Methods of Costing) - II	<p>After the completion of the course, Students will be able to</p> <p>CO1: Understand the concepts of costing and accounting procedures and elements of cost .</p> <p>CO2: Students will be able to Differentiate and appraise the cost sheet with the financial statement.</p> <p>CO3: Demonstrate an understanding of Contract Costing ,They shall be able to calculate the cost and profit of each contract</p>

		CO4: Demonstrate an understanding of Process Costing.
3	Taxation - II (Direct Tax Paper - I)	CO1: CO1: students will able to find out residential status CO2: CO 2: students will be able to compute income under head of salary, house property, capital gain, business profession, and other sources. CO3: CO 3: Students will able to get knowledge of list of deduction available under section 80 CO4: CO 4:Students will be able to compute the total income of an individual.
4	Information Technology in Accountancy - I	CO1: Learners shall get introduced to the history & parts of Computers, also new concepts like hardware, software and networking. CO2: Learners shall learn to make use og Office tools like MS Word, Excel, Power point. CO3: Learners shall learn using of various web browsers CO4: Learners shall understand the concept of internet components Learners shall understand the concept of Electronic Commerce
5	Foundation Course in Commerce (Financial Market Operation) - III	At the end of this course students should be able to: CO1: Deep insight about investment, difference about banking and non-banking financial services, and inflation. CO2: Understand knowledge regarding Sensex, IPO shares, methods of raising finance by company through various financial instruments. CO3: Understand classification of financial instruments, derivatives. CO4: Get helpful knowledge about consumer finance, plastic money, features of financial services, underwriter.
6	Business Law (Business Regulatory Framework) - II	CO1: Role of law in economic, political and social context; understand the legal and fiscal structure of different forms of business organizations and their responsibilities as employer CO2: Relevance of law to individuals, business and organization CO3: Awareness of laws related to employee's compensation management
7	Business Economics - II	CO1: Define and explain the process of calculating national income, identify its components, demonstrate circular flow of income.

		<p>CO2: Understanding classical theory of employment and Keynes' objection to classical theory, demonstrate the principle of effective demand, meaning of consumption function, relationship between APC and MPC, investment and savings, demonstrate investment multiplier, and understand the meaning of MEC.</p> <p>CO3: Demonstrate the meaning and function of government in an economy, various sources of public revenue, significance of public expenditure and analyze the union budget.</p> <p>CO4: Identify the basic difference between inter-regional and international trade, understand how international trade has helped countries to acquire goods at cheaper cost and explain it through the various international trade theories. develop knowledge of balance of payment and foreign exchange market.</p>
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S.Y.B.A.F. Semester - IV		
Sr. No	Course Name	Course Outcome
1	Financial Accounting (Special Accounting Areas) - IV	<p>At the end of this course students should be able to:</p> <p>CO1: Apply to formats of Company Final Accounts as per Indian Company's Act, 2013 in practical manner with notes to accounts.</p> <p>CO2: Understand provisions regarding redemption of preference shares as per Company's Act, 2013 and applying practically to solve practical problems.</p> <p>CO3: Understand various types of redemption of debentures and preference share also they are able to understand provisions regarding redemption of debentures.</p> <p>CO4: Apply conversion of foreign currency into Indian currency when, to solve practical problems about foreign branches.</p> <p>CO5: Classify appropriate basis for allocation regarding Profit Prior to Incorporation and applying when, to solve practical problem</p>
2	Management Accounting (Introduction to Management Accounting) - I	<p>CO1: The learners will understand the practical application of various financial analysis tools</p> <p>CO2: Apply the financial tools in evaluation of the various targets achievable in future.</p> <p>CO3: The course will make the students employable as Finance Manager in the field of Accounting and Finance.</p>

3	Taxation - III (Indirect Taxes- III)	<p>CO1: Students will able to club family income</p> <p>CO2: Students will be able to solve problems, set off and carry forward.</p> <p>CO3: Student will able to find out tax liability of individual</p> <p>CO4: Students will able to compute the tax liability of partnership firms</p> <p>CO5: Students will be able to understand how to male return of income</p> <p>CO6: Students will be able to find out the amount of Tax deducted at source.</p> <p>CO7: Students will be able to find advance tax and interest payable</p> <p>CO8: Students will be able to get knowledge of ethics in taxation</p>
4	Information Technology in Accountancy - II	<p>The learner will be able to:</p> <p>CO1: Understand the Business Processed</p> <p>CO2: Understand the concept of Computerized Accounting System</p> <p>CO3: Get to know the concept of MIS Reports in Computer Environment</p> <p>CO4: Understand the Need & Importance of IT & Auditing</p>
5	Foundation Course in Management (Introduction to Management) - IV	<p>CO1: Learners will develop basic understanding of management concepts.</p> <p>CO2: Learners will gain insights on management functions like Planning and Organizing.</p> <p>CO3: Learners will gain insights on management functions like Staffing.</p> <p>CO4: Learners will gain insights on management functions like Directing and Controlling.</p>
6	Business Law (Company Law) - III	<p>The learner will be able to:</p> <p>CO1: Creates understanding of various standards, maintaining order, solving disputes and other rights.</p> <p>CO2: Acts as a guide post for minimally accepted behaviour in the society. .</p>
7	Research Methodology in Accounting and Finance	<p>CO1: The students learn the basic knowledge of research such as - Features & Objectives of research, different types of research, formulation of research problems and how to review the existing literature.</p> <p>CO2: The students study the method to identify the process of research design & hypothesis formulation</p>

		<p>CO3: The students learn the different methods of collecting primary data, sampling factors and statistical tools and techniques used in research.</p> <p>CO4: The students get acquainted with the layout of the research report writing.</p>
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T.Y.B.A.F. Semester - V		
Sr. No	Course Name	Course Outcome
1	Cost A/c – III	<p>At the end of this course students should be able to:</p> <p>CO1: Understand of concepts of costing and accounting procedures. Know ratios which are used in company's</p> <p>CO2: Get Knowledge about comparison of cost integrated and non integrated costing system. Study practical activities in production with two systems</p> <p>CO3: Study practical approach towards in service costing.</p> <p>CO4: Study practical approach towards process in production Study per unit cost and apportion of elements used in process</p> <p>CO5: Study practical calculations of cost with reference to activity Differentiate cost between traditional and ABC approach.</p>
2	Financial Mgmt. – II	<p>CO1: Student will able to get knowledge of different concept of financial management</p> <p>CO2: Students will able to do capital budgeting</p> <p>CO3: Student will able to compute the cost of capital and rate of return on investment</p> <p>CO4: Student will able to calculate NAV and entry and exit load</p> <p>CO5: Student will be able to credit management for account receivable.</p>
3	Taxation – IV (Indirect Tax)	<p>The learner will be able to:</p> <p>CO1: Understand the concept of GST & Collection of Tax</p> <p>CO2: Understand the Concept of Supply & its documentation</p> <p>CO3: Know the Input Tax Credit & Computation of GST</p> <p>CO4: Understand the process of Registration under GST Law</p>
4	Management Applications– II	After the completion of the course, Students will be able to

		<p>CO1: Acquired analytical skills in solving marketing related problems and challenges and be familiar with the marketing management process.</p> <p>CO2: Develop an understanding about production management , productivity and quality management.</p> <p>CO3: Understand the different HR policy and practice starting from HR planning till Exit interview.</p> <p>CO4: Analyze financial management of any company. Also identify sources of finance and deployment of finance.</p>
5	Financial A/c – V	<p>CO1: Read and understand the various forms of business reconstruction</p> <p>CO2: Understand the theoretical and practical aspects and methodologies of business valuation</p> <p>CO3: Demonstrate the same during the Merger, amalgamation or internal reconstruction of the businesses</p>
6	Financial A/c – VI	<p>At the end of this course students should be able to:</p> <p>CO1: Apply format of final accounts as per Banking Companies Act, 1949 in practical manner. Verify the financial position of the Bank from various angles.</p> <p>CO2: Apply format of final accounts as per Insurance Companies Act, and verify actual calculation premium in practical manner.</p> <p>CO3: Also understand the Non-banking financial companies</p> <p>CO4: Practically apply procedure of valuation of personal investment in real, mostly investment in Share market and in Debentures / Bonds.</p> <p>CO5: Apply format of final accounts as per LLP Act, 2008 in practical manner</p>

T.Y.B.A.F. Semester - VI		
Sr. No	Course Name	Course Outcome
1	Financial Accounting Paper – VII	<p>CO1: Students will able to solve final account of Electricity Company</p> <p>CO2: Students will be able to solve the final account of cooperative society.</p> <p>CO3: Student will be able to make investment accounts for equity and debenture. CO4: student will able to calculate NAV and entry and exit load</p>

		CO4: Students will be able to get knowledge of Indian accounting standards
2	Cost Accounting Paper - IV	<p>At the end of this course students should be able to:</p> <p>CO1: Prepare various types of budgets depending upon the types of activities.</p> <p>CO2: Understand the concepts of absorption costing, marginal costing, and cost volume and profit analysis.</p> <p>CO3: Take decision like make or buy, appropriate sales mix on the basis of analytical costing methods.</p> <p>CO4: Find material, labour, sales and overhead variances.</p>
3	Financial Management Paper – III	<p>CO1: Students will be able to describe the dimensions of performance and risk relevant to financial firms and understand the concept of business valuation.</p> <p>CO2: Students will gain knowledge on Mergers and Acquisitions</p> <p>CO3: Students will be able to understand about Corporate restructuring and takeovers</p> <p>CO4: Students will be able to understand the practical aspect of lease accounting , hire purchase system and its accounting treatment.</p> <p>CO5: Students will be able to understand about working capital financing</p>
4	Taxation Paper – IV	<p>The learner will be able to:</p> <p>CO1: Know the process of Payment of Tax & Refund</p> <p>CO2: Understand how to file the returns</p> <p>CO3: Understand the Assessment & Records of Accounts & its Auditing</p> <p>CO4: Know the Custom's Act & the procedure under Custom's Act</p>
5	Economics Paper – III Indian Economy	<p>CO1: The students got the updated information of demographic features of Indian Economy & the social problem prevailing.</p> <p>CO2: The students learn pattern of industrial sector, the industrial policy of 1991 and the overview of small scale sector</p> <p>CO3: The students understand the nature of service sector & the external sector</p> <p>CO4: The students understand the monetary policy of RBI, capital markets & SEBI</p>

Programme : Bachelor of Baking and Insurance (BBI)

Programme Outcome :

This program endeavours to upgrade the depth of knowledge of different aspects of banking and insurance through the practical applications of the theory.

It broadens the mind of students on a wide range subject which not only includes subjects related to banking and insurance but also other subjects like Business law, Business economics, quantitative methods, organisation behaviour etc.

This programme aims to prepare students to exploit opportunities in the field of Banking and Insurance due to Globalization.

It provides the learners basic understanding of management education and overall development so that they are well trained to be absorbed as managers in corporate and industry.

F.Y.B.B.I. Semester - I		
Sr. No	Course Name	Course Outcome
1	Environment and Management of Financial Services.	The learner will be able to: CO1: Understand how to assess consumer financial needs and mechanisms for fulfilling these needs. CO2: Apply financial concepts, theories and tools and would be in the position to evaluate the legal, ethical and economic environment related to financial services. CO3: Understand risk management in banks CO4: Gain insight of Regulatory and Developmental framework of the Banking industry
2	Principles of Management	CO1: The learners shall understand the concept of management & the perspective of management as a profession CO2: The learners shall understand the process of management, its practices, functions CO3: The learners shall understand the organisation structure of banking and insurance companies CO4: The learners shall be able to identify the factors which contribute towards the success of the business leaders
3	Financial Accounting - I	After completing the course, the learner will be able to: CO1: Define basic accounting concepts such as journal, ledger, subsidiary book, journal proper and bank reconciliation statements.

		<p>CO2: Understand knowledge on AS -6 (depreciation) and AS 10 (fixed assets).</p> <p>CO3: Apply knowledge of accounting practices.</p> <p>CO4: Analyze the final accounts, stock valuation and hire purchase.</p>
4	Business Communication - I	<p>The learner will be able to:</p> <p>CO1: Theory of Communication, Channels & its Objectives</p> <p>CO2: Understand the problems & barriers to Communication</p> <p>CO3: Draft Business Correspondence like mails & letters</p> <p>CO4: Master in language & writing skills</p>
5	Foundation Course - I	<p>The learner will be able to:</p> <p>CO1: Understand overview of Indian Society,</p> <p>CO2: Develop the concepts of disparity with regards to gender,</p> <p>CO3: Examine various disparities in caste, intergroup conflict,</p> <p>CO4: Focus on Indian Constitution & Fundamental Duties,</p> <p>CO5: Analyse Political processes & various amendments.</p>
6	Business Economics - I	<p>CO1: Students Learn the opportunity cost principle, basic economic relations, market demand, supply & equilibrium</p> <p>CO2: Students understand the demand function & forecasting techniques</p> <p>CO3: Students get acquainted with the different cost concepts applied in business</p> <p>CO4: Students learn the short run & long run equilibrium in different markets, cartels and leadership models</p> <p>CO5: Students learn the different cost oriented pricing methods and understand how pricing methods are used in business world</p>
7	Quantitative Methods-I	<p>CO1: The learners would be familiar with different Measures of Central Tendencies and Measures of Dispersions.</p> <p>CO2: The learners will acquire knowledge about regression analysis to estimate the relationship between two variables.</p> <p>CO3: The learners will be able to understand various data types their classification and graphical representation.</p> <p>CO4: The learners would be made familiar comprehensive background of probability theory , random variable</p> <p>CO5: The learners would be familiar with Decision making techniques and Formulation of Payoff Matrix and its analysis.</p>

F.Y.B.B.I. Semester - II

Sr. No.	Course Name	Course Outcome
1	Principles and Practices of Banking & Insurance	CO1: Learners shall get introduced to the basic concepts of Banking CO2: Learners shall get an overview of Banking Scenario in India CO3: Learners shall understand the risk management in insurance sector CO4: Insurance Business Environment in India
2	Business Law	CO1: The students shall learn the Maintainable Profit method, Super Profit Method Capitalization method, Annuity Method, Intrinsic Value Method, Yield method and Fair Value Method for valuation of goodwill and shares CO2: Company Law for buyback, Compliance of conditions including sources, maximum limits and debt equity ratio for the buyback CO3: Company Law / Legal Provisions for redemption of preference shares in Companies Act Sources of redemption CO4: Redemption of debentures by payment from sources including out of capital and / or out of profits. Debenture redemption reserve and debenture redemption sinking fund excluding insurance policy. Redemption of debentures by conversion
3	Financial Accounting - II	After completing the course, the learner will be able to: CO1: Define Redemption of debentures CO2: Understand valuation of goodwill and shares. CO3: Apply knowledge of Buyback of equity shares and redemption of Preference shares CO4: Evaluate impact of Redemption of debentures on business. CO5: Outline the legal provisions regarding redemption of debentures.
4	Business Communication - II	CO1: Students will demonstrate strong conceptual knowledge of management & its functional areas. CO2: Students will demonstrate effective oral and written communication skills in the professional context. CO3: Students will be able to work effectively in teams and demonstrate team-building capabilities. CO4: Students will be able to evaluate the legal, social and economic environments of business. CO5: Students will be able to describe the global environment of business.

		CO6: Students will demonstrate sensitivity towards ethical and moral issues and have ability to address them in the course of business. CO7: Students will be able to apply decision-support tools to business decision making. CO8: Students will be able to apply knowledge of business concepts and functions in an integrated manner.
5	Foundation Course - II	The learner will be able to: CO1: Understand the concept of Liberalization, Privatization & Globalization CO2: Know the concept of Migration CO3: Get well acquainted with Human Rights CO4: Understand the concept of Stress & Conflict & also learn to manage the stress & conflict in the society
6	Organisational Behaviour	CO1: Learners understand the individual behavior, And different types of behavior of people CO2: Learners learned how to behave in group and to accomplish the work how to co-operate & motivate each other while working in group. CO3: Learners will be able to know different types of organisation culture and OB in Banks & Insurance CO4: Learners will understand how to develop themselves with organisational development.
7	Quantitative Methods-II	CO1: The learners will be able to understand and use the concepts of statistical investment application. CO2: The learners will be able to solve LPP to maximize the profit and to minimize the cost. CO3: The learners will be able to understand the aspects of Permutation and Combination and Linear Programming Problem CO4: The students will be able to understand the concept of Ratio, Proportion, Percentage and Partnership

S.Y.B.B.I. Semester - III		
Sr. No	Course Name	Course Outcome
1	Financial Management - I	CO1: Students will be able to describe basics of Financial Management, risk return framework and role of a finance manager. CO2: Students will be able to compare and differentiate different Capital structure theories

		<p>CO3: Students will be able to calculate and solve capital budgeting problems, capital structure problems, working capital estimates and various functional budgets</p> <p>CO4: Students will be able to recommend capital project from among the alternatives, suggest optimal capital structure, and choose alternatives under different business situations</p>
2	Management Accounting	<p>CO1: Students understand preparation of financial statements in accordance with the appropriate accounting standards.</p> <p>CO2: Students gain knowledge of different accounting ratios and its application in the banking sector.</p> <p>CO3: Students understand the concept of working capital management in the banking sector.</p>
3	Organizational Behaviour	<p>After studying the course the learner will able to understand</p> <p>CO1: Students learned different personality trait, perception & importance of learning</p> <p>CO2: Students understand how to behave in different group & group dynamics.</p> <p>CO3: Understand the importance or organisation structure and organizational culture and organizational development</p> <p>CO4: Students learned importance of OB in Banking & Insurance sector</p>
4	Information Technology in Banking & Insurance- I	<p>CO1: The learners will become computer literate and will be able to access, create, save and manage documents, spreadsheets, make effective presentations, emails and use the internet effectively.</p> <p>CO2: They will gain a comprehensive understanding of the E-Commerce landscape, current and emerging business models and the technology and infrastructure underpinnings of the business.</p> <p>CO3: They will be able to develop an understanding on how internet can help in growth of the business. · They will gain an understanding on the importance of security, privacy and ethical issues as they relate to E-Commerce.</p> <p>CO4: They will be able to describe fundamental concepts behind modern e-banking/mobile banking technologies.</p>
5	Foundation Course (An Overview of Banking Sector) - III	<p>The learner will be able to:</p> <p>CO1: Provides an overall view of banking industry, program of banking sector, recent innovation and usage of ICT in banking, microfinance and financial inclusion.</p> <p>CO2: Provides students with the latest and modern functions and Banking in India.</p>

6	Financial Markets	<p>CO1: This program is useful since Financial Markets has undergone a radical transformation today and there is a need of the hour to give a clearer understanding of the same to the students.</p> <p>CO2: The Module covers various practical aspects of trading and investment in stock market thus providing them with better skill and career options.</p> <p>CO3: The students will get deeper understanding of Derivatives as a tool of risk management and efficient price discovery</p>
7	Direct Taxation	<p>CO1: Students will able to find out residential status</p> <p>CO2: Students will be able to compute income under head of salary, house property, capital gain, business profession, and other sources.</p> <p>CO3: Students will able to get knowledge of list of deduction available under section 80</p> <p>CO4: Students will be able to compute the total income of an individual.</p>

S.Y.B.B.I. Semester - IV		
Sr. No.	Course Name	Course Outcome
1	Financial Management - II	<p>The learners will be able to:</p> <p>CO1: Understand the Working Capital Management & Financing</p> <p>CO2: Manage the Cash Effectively</p> <p>CO3: Get to the Inventory Management</p> <p>CO4: Know how to overcome business risks & financial risks</p>
2	Cost Accounting	<p>CO5: Students will understand different types of cost.</p> <p>CO6: Students will able to understand the standard costing technique to calculate variances with respect to material, labour and overhead.</p> <p>CO7: Students learn the marginal costing techniques</p> <p>CO8: Students will able to understand how to reconcile between Financial Accounting and Cost accounting</p>
3	Entrepreneurship Management	<p>After studying the course the learner will able to understand</p> <p>CO1: Understand the basic concepts of Entrepreneurship</p> <p>CO2: Students learned to make business plan and if they want to start their own business they can prepare a blueprint of it.</p>

		<p>CO3: It provides Knowledge and understanding key areas of new ventures.</p> <p>CO4: Students learned different types of entrepreneurs & the difference between Intrapreneur & Entrepreneur</p>
4	Information Technology in Banking & Insurance-II	<p>CO1: The students will get acquainted with different E-banking Business Models followed by Induction of Techno Management with its Development Life Cycle, Building Data Centers and DBMS</p> <p>CO2: They will be aware about different Trends in Banking and Information Technology with Lead Role of Reserve Bank of India and New Horizons for Banking based IT.</p> <p>CO3: They will gain knowledge about Internet Banking, Digital Signature, Banking Software, Electronic Clearing and Settlement Systems and Plastic Money).</p> <p>CO4: They will be able to create Presentations using various tools of PowerPoint</p> <p>CO5: They will gain knowledge about different Applications of Internet and their services (e-mail, Google drive for storing the Google documents, excel sheets, presentations and PDF files.</p>
5	Foundation Course (An Overview of Insurance Sector) - IV	<p>After the completion of the course, Students will be able to</p> <p>CO1: Understand the concept of life insurance business and traditional and nontraditional life insurance products.</p> <p>CO2: Gain knowledge of health, home and motor insurance.</p> <p>CO3: Students will understand insurance product cost and pricing, marketing, and distribution</p> <p>CO4: Understand various principles, provisions that govern insurance companies.</p>
6	Corporate & Securities Law	<p>After studying the course the learner will able to understand:</p> <p>CO1: Provides legal knowledge about banking regulation acts,</p> <p>CO2: The function of SEBI, amendment of new companies act and securitization of law in India</p> <p>CO3: Enhances legal knowledge and various aspect of the corporate and securities law for learners</p>
7	Business Economics-II	<p>CO1: Define and explain the process of calculating national income, identify its components, demonstrate circular flow of income.</p> <p>CO2: Understanding classical theory of employment and Keynes' objection to classical theory, demonstrate the principle of effective demand, meaning of consumption function, relationship between APC and MPC, investment</p>

		<p>and savings, demonstrate investment multiplier, and understand the meaning of MEC.</p> <p>CO3: Demonstrate the meaning and function of government in an economy, various sources of public revenue, significance of public expenditure and analyze the union budget.</p> <p>CO4: Identify the basic difference between inter-regional and international trade, understand how international trade has helped countries to acquire goods at cheaper cost and explain it through the various international trade theories. develop knowledge of balance of payment and foreign exchange market.</p>
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		T.Y.B.B.I. Semester - V
Sr. No	Course Name	Course Outcome
1	Financial Reporting Analysis	<p>CO1: Students will able to prepare financial accounting of banking company.</p> <p>CO2: Students will able to prepare financial accounting of Insurance Company.</p> <p>CO3: Students will able to prepare financial accounting of Corporates.</p> <p>CO4: Students will able to prepare Cash flow and its Ethical implications for Accountants.</p> <p>CO5: Students will able to understand International Accounting reporting standards</p>
2	Strategic Management	<p>After studying the course the learner will able to understand</p> <p>CO1: Understand how to make Strategies and implement it in an organisation</p> <p>CO2: Illustrate the impact of social, economic and political forces of organization's policy</p> <p>CO3: Students learned the different levels of strategies</p> <p>CO4: Able to implement the strategy suitable as per the business environment in every organisation</p> <p>CO5: Learned to Evaluate the strategies and as per need to control it and change it.</p>
3	Financial Services Management	<p>CO1: Students will be able to understand the important segment of Financial System and Merchant banking</p>

		<p>CO2: Students will able to understand various types of Mutual funds and understand the difference between factoring and forfeiting.</p> <p>CO3: Students will able to gain more knowledge on debt securitization and derivatives</p> <p>CO4: Students will able to gain knowledge on different source of housing and consumer finance.</p> <p>CO5: Students will understand the importance of Depositories and Pledge</p>
4	Business Ethics & Corp. Gov.	<p>The learner will be able to:</p> <p>CO1: Focus on teams, execute task assigned and perform on timelines set. To highlight the importance of commitment to values and ethical conduct of Business.</p> <p>CO2: Familiarise the importance and application of Ethics in modern business practices.</p> <p>CO3: Illustrate case studies, learner will develop a moral and ethical perspective of looking at business problems.</p> <p>CO4: Understand Growing importance of good Governance to highlight the role of Corporate Governance practices in maintaining Transparency in business transactions.</p>
5	International Banking & Finance	<p>After the completion of the course, Students will be able to</p> <p>CO1: Understand the basics of international finance and its allied concepts</p> <p>CO2: Acquire the knowledge of different international capital markets.</p> <p>CO3: Understand about various foreign exchanges across the globe and also about different exchange rate system.</p> <p>CO4: Get knowledge about risk faced by the Industry and Banks in the International Market.</p> <p>CO5: Understand the reasons for growth and recent trends in international banking.</p>
6	Research Methodology	<p>CO1: The students learn the basic knowledge of research such as - Features & Objectives of research, different types of research, formulation of research problems and how to review the existing literature.</p> <p>CO2: The students study the method to identify the process of research design & hypothesis formulation</p> <p>CO3: The students learn the different methods of collecting primary data, sampling factors and statistical tools and techniques used in research</p>

		CO4: The students get acquainted with the layout of the research report writing.
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T.Y.B.B.I. Semester - VI		
Sr. No	Course Name	Course Outcome
1	Central Banking	<p>After the completion of the course, Students will be able to</p> <p>CO1: Understand the concept and growth of central banking in India</p> <p>CO2: Understand how monetary policies are framed by the central bank to control inflation.</p> <p>CO3: Understand how central banks affect the financial system and the economy more generally and the role they have played in the recent financial crisis</p> <p>CO4: Gain knowledge of the role played by RBI as central Bank in India and also the role of other central banks across the world.</p> <p>CO5: Understand the need for a central bank in the cyber world.</p>
2	Security Analysis and Portfolio Management	<p>After completing the course, the learner will be able to</p> <p>CO1: Understand the various Investment avenues and role of portfolio manager in particular with reference to availability of various financial products.</p> <p>CO2: It aims at providing an in-depth knowledge of the theory and practice of portfolio management. Which will help learners to interpret and analyze the performance of a portfolio of investments.</p> <p>CO3: Learners can further demonstrate their knowledge in valuation of equity instruments and valuation of Bonds.</p> <p>CO4: Learners will understand how to measure the portfolio performances.</p> <p>CO5: To understand various models and techniques of security and portfolio analysis.</p>
3	International Business	<p>CO1: Students will be able to explain and practice business strategies..</p> <p>CO2: Will be in a position to explain the recent trends in the business with the help of export strategies and mergers & acquisitions</p>

		<p>CO3: Will be able to conduct, evaluate market research to support an organization's international business decision making.</p> <p>CO4: Able to analyze changing trends of exports & imports at global level.</p> <p>CO5: Apply the current business phenomenon and to evaluate the global business environment in terms of economic, social and legal aspects</p>
4	Human Resource Management	<p>CO1: After studying the course the learner will able to understand</p> <p>CO2: Students understand various processes involved in increasing the value of human assets.</p> <p>CO3: Students learned Job analysis and its elements.</p> <p>CO4: Students learned how to undergone the process of recruitment & selection</p> <p>CO5: Students get full knowledge of Training & Development</p> <p>CO6: Students understand ways for maintaining high employee morale and sound human relations by sustaining and improving the various conditions and facilities.</p>
5	Turnaround Management	<p>CO1: Learners will gain understanding of business organizations and strategies adopted for their smooth and successful functioning.</p> <p>CO2: Learners will gain the understanding of business and industrial sickness.</p> <p>CO3: Learners will develop an understanding of turnaround management and application of its strategies.</p> <p>CO4: Learners will understand the concept of corporate restructuring and gain exposure to contemporary business scenario.</p> <p>CO5: Learners will gain insights on leadership qualities and its application in turnaround management.</p>



Dr. Prakash Dongre
Principal